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UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF NEW YORK

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UNITED STATES OF AMERICA, : 09-CR-00466(BMC)

-against- : United States Courthouse.

: Brooklyn, New York.

: Wednesday, December 5, 2018

JOAQUIN ARCHIVALDO GUZMÁN : 9:30 a.m.

LOERA, :

Defendant. :

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TRANSCRIPT OF CRIMINAL CAUSE FOR TRIAL  
BEFORE THE HONORABLE BRIAN M. COGAN  
UNITED STATES DISTRICT JUDGE, and a jury

A P P E A R A N C E S:

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Proceedings recorded by computerized stenography. Transcript  
produced by Computer-aided Transcription.

Proceedings

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(In open court - jury not present.)

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(Defendant enters the courtroom.)

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THE COURTROOM DEPUTY: All rise.

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(Judge BRIAN M. COGAN enters the courtroom.)

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THE COURT: Good morning. Let's have the jury,

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please.

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(The jury enters the courtroom.)

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THE COURT: Everyone be seated. Good morning,

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ladies and gentlemen.

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THE JURY: Good morning.

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THE COURT: Let's have the witness back and we will

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continue with direct examination.

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(Witness enters the courtroom and resumes the

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stand.)

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THE COURT: Be seated, please. All right, you may

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continue.

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MS. PARLOVECCHIO: Thank you, Your Honor.

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(Continued on the following page.)

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Rosero - direct - Parlovecchio

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1 G E R M A N R O S E R O ,

2 previously called and sworn/affirmed as a witness by the  
3 Government, was examined and testified further under oath  
4 as follows:

5 DIRECT EXAMINATION

6 BY MS. PARLOVECCHIO:

7 Q Good morning, Mr. Rosero.

8 A Good morning.

9 Q Just a follow-up question from yesterday.

10 You testified yesterday that the defendant ordered  
11 Sergio Ramirez and Juan Carlos Ortiz kidnapped due to a  
12 mistake that Gordo made?

13 A Yes.

14 Q What was Juan Carlos Ortiz's nickname?

15 A Cuchilla.

16 THE INTERPRETER: C-H-U-C-I-L-L-A by interpreter.

17 Q Before we ended yesterday, you testified that you met  
18 with the defendant for the first time at the end of  
19 February 2002?

20 A Yes.

21 Q Where did you meet the defendant for the first time at  
22 the end of February 2002?

23 A It was in a country house in the outskirts of Culiacán.

24 Q And based on your understanding, was this the defendant's  
25 ranch?

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1 A I don't know.

2 Q How did you get to this meeting?

3 A Through the contact that I had had with Mr. Alfredo  
4 Vasquez, he sent a person who took me there by road from  
5 Guadalajara to Culiacán. I stayed at a hotel. The next day  
6 in the morning some people, who belonged to Mr. Guzmán, picked  
7 me up and they took me to the country house that I mentioned  
8 before.

9 Q Did you attempt to meet with the defendant's brother  
10 Arturo Guzmán on this occasion?

11 A No.

12 Q Why not?

13 A I had been informed that he was in jail.

14 Q What did the ranch look like where you met the defendant?

15 A It was a farm. It had a big wooden gate. It was a  
16 simple but nice house inside. It was not luxurious. There  
17 was a pool there and there was also a *palapa*.

18 Q Who was present for this meeting?

19 A That day I sat down to a table that was under the *palapa*  
20 only with him. And there were other people around in the  
21 place, but I had no contact with any of them.

22 Q Did you have an understanding of what some of these  
23 people were there for?

24 A I don't know. There were two or three people who had  
25 rifles, A-47 [sic]. There were other people who were just

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1 sitting around or just walking around.

2 Q What types of firearms did you see?

3 A AK-47 rifles and pistols.

4 Q And what was the defendant wearing when you met with him?

5 A He was dressed in a regular way, pants, shirt, and he was  
6 wearing a baseball cap.

7 Q I am showing you what's marked for identification as  
8 Government's Exhibit 1-G.

9 What is this?

10 A That is Mr. Joaquin Guzmán and, in fact, that is how he  
11 looked when I met him.

12 MS. PARLOVECCHIO: The Government moves to admit  
13 Government's Exhibit 1-G.

14 MR. BALAREZO: No objection.

15 THE COURT: Received.

16 (Government's Exhibit 1-G was received in evidence.)

17 (Exhibit published.)

18 BY MS. PARLOVECCHIO:

19 Q Now, you testified that you saw the defendant wearing a  
20 baseball cap.

21 Did you see him wearing a baseball cap on other  
22 occasions?

23 A Yes, it was usual to see him wearing a baseball cap.

24 Q Why did you meet with the defendant as opposed to someone  
25 else in his organization?

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1 A Well, I had been entrusted by Juan Carlos Ramirez and  
2 Sergio Ramirez to speak to him because they say he was a very  
3 effective person when it came to drug --

4 MR. BALAREZO: Your Honor, objection to the  
5 interpretation. I have understand --

6 THE COURT: Stop.

7 Overruled.

8 BY MS. PARLOVECCHIO:

9 Q You may answer.

10 A Can you please repeat it?

11 Q Yes. Why did you meet with the defendant as opposed to  
12 someone else in his organization?

13 A As I said before, I had been entrusted with doing that  
14 from Cali. They knew about the quality, when it came to the  
15 drug business, that Mr. Guzmán had.

16 Q What did you discuss with the defendant at this meeting?

17 A At the time, I conveyed to him the intention of sending  
18 go-fast boats with up to 2,000 kilos of cocaine to Mexico.

19 Q What other terms did you propose to him?

20 A And also, at the time, I proposed to him whether it was  
21 possible that the merchandise be bought on the beach.

22 Q And by merchandise, do you mean cocaine?

23 A Yes.

24 Q What was the purpose of selling the kilos on the beach on  
25 this occasion?

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1 A Well, in Colombia it had been clearly defined, on this  
2 occasion when we were going to deal, that we did not want the  
3 merchandise to cross into the United States. We wanted to  
4 sell it all in Mexico, but nothing in the United States.

5 Q Was the intention -- during this negotiation, was the  
6 intention to do one shipment or multiple shipments?

7 A Multiple shipments.

8 Q And even though you had proposed selling the cocaine to  
9 the defendant in Mexico, did you have an understanding where  
10 the cocaine would ultimately go?

11 MR. BALAREZO: Objection.

12 THE COURT: Sustained.

13 BY MS. PARLOVECCHIO:

14 Q Did you have a discussion about where the cocaine would  
15 ultimately go?

16 A No.

17 Q Did you have an understanding about where the cocaine  
18 would go?

19 MR. BALAREZO: Objection.

20 THE COURT: Sustained.

21 Q In the history of dealing with the Sinaloa Cartel, over  
22 the course of your dealings with them, did you have an  
23 understanding where they would sell the cocaine after Mexico?

24 MR. BALAREZO: Objection. What period?

25 THE COURT: He can answer the question yes or no.



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1 A Yes.

2 Q Where did you understand it would go, based on your  
3 dealings with The Sinaloa Cartel?

4 MR. BALAREZO: Objection.

5 THE COURT: Sustained.

6 MS. PARLOVECCHIO: Your Honor, we laid a --

7 May we have a sidebar, please?

8 THE COURT: Yeah, you did not. You did not. You  
9 think you did, but you did not.

10 Ask him what it was based on.

11 BY MS. PARLOVECCHIO:

12 Q What was this based on?

13 A Well --

14 MR. BALAREZO: Your Honor, before it's translated,  
15 can we have a sidebar, please?

16 THE COURT: Okay, let's have a sidebar.

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18 (Continued on the following page.)

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Sidebar

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1 (The following sidebar held outside the hearing of  
2 the jury.)

3 MR. BALAREZO: The issue with having the answer is  
4 the witness was talking about they; he says they. He doesn't  
5 mention anybody. If the Government wants to know, they can  
6 ask a question instead of --

7 THE COURT: How does he know that the cocaine was  
8 destined for the United States?

9 MS. PARLOVECCHIO: It's based on his course of  
10 dealing with all the various leaders of the Sinaloa Cartel,  
11 which I can elicit from him. If he says they, I can ask a  
12 follow-up question who did you speak to about that. He had  
13 conversations with Nacho Coronel.

14 THE COURT: Okay, you need to do all that.

15 MS. PARLOVECCHIO: I will do that.

16 THE COURT: Okay, you need to do that before he  
17 gives his understanding.

18 MS. PARLOVECCHIO: I understand that, Your Honor.

19 MR. BALAREZO: Thank you.

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21 (Sidebar concluded.)

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23 (Continued on the following page.)

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1 (In open court - jury present.)

2 EXAMINATION CONTINUING

3 BY MS. PARLOVECCHIO:

4 Q What did the defendant say to you when you proposed the  
5 business of a 2,000-kilogram fast-boat shipment to him?

6 A That he was very much interested.

7 Q Did you eventually arrange the drug shipments that you  
8 had discussed with the defendant at this meeting?

9 A In this meeting we only spoke about the intention of  
10 doing it, but I continued in touch with him, in contact with  
11 him through other people, and eventually some shipments were  
12 made to him.

13 Q How long after this first meeting in February 2002 did  
14 the first shipment take place?

15 A Towards the end of May.

16 Q And you mentioned that there were some continued  
17 negotiations after that initial meeting.

18 When you had those continued negotiations, were they  
19 face-to-face or in some other way?

20 A Well, at that time, I spoke to him on the phone twice  
21 only and I stay in touch with him through other people. I did  
22 not see him again.

23 Q What happened with this May 2002 shipment?

24 A It was successfully received in Mexico.

25 Q Did you learn who received the cocaine from the shipment?

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1 MR. BALAREZO: Objection, again for basis, 602.

2 THE COURT: Well, first let him answer the question  
3 whether he learned, yes or no.

4 A Yes, I did.

5 Q How did you learn?

6 A Well, we had control on the information, about the  
7 information; when it arrived, how it arrived. We had control  
8 of everything.

9 Q Who gave you that information?

10 A Mr. Joaquin Guzmán Loera's people directly, and people  
11 from Colombia directly also.

12 Q Who received the speedboats loaded with cocaine on this  
13 occasion?

14 A They were received by a gentleman whom they called  
15 Marquitos.

16 THE INTERPRETER: By interpreter, M-A-R-Q-U-I-T-O-S.  
17 BY MS. PARLOVECCHIO:

18 Q Who is Marquitos?

19 A Marquitos was the person in charge in Chiapas, in the  
20 state of Chiapas, to organize the receiving of the drugs that  
21 they sent to Colombia by Mr. Joaquin Guzmán Loera.

22 Q Approximately when was the next cocaine shipment that you  
23 arranged with the defendant?

24 A At the time there were three shipments, one after the  
25 other. First the one I just described. The second one was

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1 one that never arrived because it got lost after leaving  
2 Colombia. And the third one was a shipment that was sent  
3 around mid July, which arrived successfully in Mexico.

4 Q So you testified that the next shipment that you sent was  
5 lost.

6 How big was that cocaine shipment?

7 A 2,000 kilos.

8 Q And then you said there was a next shipment in July 2002?

9 A Yes.

10 Q And that arrived successfully?

11 A Yes.

12 Q Were there any problems with the cocaine shipment that  
13 you sent in July 2002?

14 A Yes.

15 Q What was the problem?

16 A Because of a mistake in Colombia, the 2,000 kilos that  
17 were going to be sent, 600 of those kilos were of a lesser  
18 quality than what we should have sent. I was informed about  
19 that by the people who did -- well, the people in charge of  
20 checking out the merchandise when it was received in Mexico.  
21 I consulted this with Colombia and they said that, in fact,  
22 that had happened.

23 Subsequently, I made an appointment with Mr. Joaquin  
24 Guzmán to be able to come to an agreement on the price for  
25 this product that had arrived that wasn't of the best quality.

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1 Q What exactly was the quality problem that you had to  
2 discuss with the defendant?

3 A At that time, the quality of the cocaine had changed.  
4 The cocaine that was demanded at the time had been a quality  
5 of cocaine called re-oxidized cocaine. It was a cocaine that  
6 was purer and, obviously, was worth more.

7 Q So what was the problem with the quality of this  
8 particular -- these 600 kilos I believe you testified?

9 A It wasn't re-oxidized.

10 Q Did you try to see this cocaine so you could address the  
11 quality problem?

12 A Well, Joaquin Guzmán's people had confirmed this to me.  
13 Colombia had confirmed this to me. So, I did not have to look  
14 at it.

15 Q Did you, ultimately, get to address the quality problem  
16 with the defendant, himself?

17 A Yes.

18 Q Did you do that in person or some other way?

19 A This was the second time I was going to be seeing him. I  
20 did it in person.

21 Q Where did this meeting take place?

22 A This meeting took place in a location that was not so far  
23 away from the city of Culiacán, but in any case they took me  
24 by plane.

25 Q And where did they take you?

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1 A To the mountains, but not so far away. In other words,  
2 not so far away from Culiacán.

3 Q Now, on this occasion when you went to go see the  
4 defendant in July 2002, who did you see at the ranch?

5 A On this occasion when we landed, there was some armed  
6 personnel, perhaps ten armed people, and El Señor was at a  
7 location that was not luxurious at all, about 500 meters away  
8 from the strip, landing strip.

9 Q When you say El Señor, who are you referring to?

10 A Mr. Joaquin Guzmán Loera.

11 Q Now, you said you saw about ten armed individuals. What  
12 types of arms were they carrying?

13 A AK-47 rifles.

14 Q What did you and the defendant discuss when you saw him?

15 A First of all, about the shipment that had been received.  
16 And secondly, about the product that had arrived at a quality  
17 that was not what was needed.

18 Q What did you do next?

19 A El Señor -- I mean, the price of all the products at the  
20 beach was \$6,000 per kilo. The product that was bad, El Señor  
21 offered to pay me \$5,500 for it. At that time, I was lucky  
22 enough that there was a signal in the area, so I was able to  
23 make a phone call to Mr. Sergio Ramirez. I consulted with him  
24 and he said to split the difference, to tell him to pay me  
25 \$5,500.

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1 Q Whose phone did you use to call Sergio Ramirez?

2 A Mine.

3 Q Who conveyed the message to Sergio during the call?

4 A I did.

5 Q Did the defendant talk on the phone to Sergio at all?

6 A No, not at all.

7 Q When you had the discussion with the defendant about  
8 quality of the cocaine, did you have actual kilograms of  
9 cocaine there with you?

10 A No.

11 Q Did you ever see the defendant holding a kilogram of  
12 cocaine?

13 A Never.

14 Q Did you have an understanding why not?

15 MR. BALAREZO: Objection.

16 THE COURT: You can answer the question yes or no.

17 A Can you repeat the question, please?

18 Q Did you have an understanding why you didn't have a kilo  
19 of cocaine there?

20 A Yes.

21 Q Based on your experience in the drug business, why didn't  
22 you personally have cocaine there on that occasion?

23 A It wasn't necessary.

24 Q Why not?

25 A The cocaine -- well, everyone has their own function in



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1 the organizations. My function wasn't to have cocaine in my  
2 hands.

3 Q What was your function?

4 A Simply communicate and coordinate the cocaine shipments.

5 Q Were there others in the organization who had the  
6 function of handling the cocaine?

7 A Of course.

8 Q Now, you testified that the defendant did not speak on  
9 the phone on this occasion when you were discussing the  
10 quality issue.

11 Did you ever speak directly to the defendant on the  
12 phone?

13 A Yes, two or three times.

14 Q Generally, if you wanted to communicate with the  
15 defendant and you weren't face-to-face, how did those  
16 communications take place?

17 A I would send a message through the person that he had  
18 dictated for that function.

19 Q Who were some of those people you would reach out to who  
20 had that function?

21 A I remember two people. A man they called Juanito, and  
22 later on there was a man they called El Licenciado.

23 THE INTERPRETER: By interpreter, E-L, Licenciado,  
24 L-I-C-E-N-C-I-A-D-O.

25 Q Did you ever meet El Licenciado in person?

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1 A Yes.

2 Q When did you meet him?

3 A I met him in Mexico City, I spent maybe an entire morning  
4 and maybe part of an afternoon with him.

5 Q Approximately when was that?

6 A 2003, I'm not too sure. I can't remember too well.  
7 Maybe end of 2003.

8 Q What was the purpose of this meeting with Licenciado?

9 A El Licenciado got in touch with me on behalf of  
10 Mr. Joaquin Guzmán with the purpose of meeting with a person  
11 in Mexico. This person was going to provide an airplane  
12 service with which we were planning on making some cocaine  
13 shipments from Colombia.

14 Q I am going to show you what's marked for identification  
15 as Government's Exhibit 11-A.

16 What is this?

17 A El Licenciado.

18 Q How do you recognize him as that?

19 A I spent enough time with him to remember his face very  
20 well.

21 MS. PARLOVECCHIO: The Government moves to admit  
22 Government's Exhibit 11-A.

23 MR. BALAREZO: No objection to the extent, though,  
24 that he hasn't been identified in any way besides a victim.

25 THE COURT: Is that no objection?

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1 MR. BALAREZO: No objection, that's fine.

2 THE COURT: Received.

3 (Government's Exhibit 11-A was received in  
4 evidence.)

5 (Exhibit published.)

6 BY MS. PARLOVECCHIO:

7 Q And, Mr. Rosero, is this the person that you identified  
8 as El Licenciado?

9 A Yes.

10 Q Did this plane deal that you discussed with El Licenciado  
11 go through?

12 A No.

13 Q Now, you testified earlier that you were responsible for  
14 negotiating cocaine shipments from Colombia to Mexico.

15 When you would negotiate the cocaine shipments, what  
16 exactly were your responsibilities?

17 A Well, first of all, to be able to reach the person  
18 that from Colombia, from Juan Carlos Ramirez and Laureano  
19 Renteria they had assigned me to reach to propose the deal, to  
20 tell them the amount we were thinking of sending, establish  
21 the amount that the client could invest in at the time. After  
22 all this, tell them clearly the day the product had left  
23 Colombia.

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25 (Continued on the following page.)

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1 BY MS. PARLOVECCHIO: (Continuing.)

2 Q I'm going to stop you there. When you say you told them,  
3 who are you referring to?

4 A Well, the people I spoke to in Mexico.

5 Q And what were your other responsibilities?

6 A Well, be on the lookout for the crucial moment which is  
7 when the cocaine from the Colombian boat is going to be  
8 transferred onto the boat from the Mexicans with their crew  
9 and equipment; to be on the lookout for when the Mexicans were  
10 going to bring the cocaine into Mexican territory; the sale of  
11 this cocaine to those people; charging the money and be on the  
12 lookout for the money being delivered to the people who were  
13 going to bring it back down to Colombia.

14 Q As a general matter where would you be when you're  
15 waiting for a cocaine shipment to arrive in Mexico?

16 A Always in Mexican territory.

17 Q Did you ever learn the name of the vessels or the boats  
18 being used in these shipments?

19 A Never.

20 Q Did you ever invest in drug shipments?

21 A No.

22 Q How were you compensated?

23 A Well, I was compensated, first of all, per sold kilo and  
24 they would pay me for a project that had been successful.

25 Q What would you do when the cocaine reached its

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1 destination in Mexico?

2 A Well, as I said, establish a price for the cocaine sale  
3 and collect the money.

4 Q Did you see the brand stamped on the cocaine during this  
5 time?

6 A Yes, it was different brands and they were constantly  
7 changing.

8 Q Did you have an understanding of why they were constantly  
9 changing?

10 A Well, it was the policy because the cocaine had a long  
11 journey ahead from Colombia to Mexico and possibly the United  
12 States. If the cocaine was seized in Mexico or the United  
13 States and the cocaine had a certain brand, obviously if later  
14 on another large amount of cocaine was confiscated with the  
15 same brand, obviously the authorities were going to assume  
16 that the cocaine belonged to the same person. That's why the  
17 brands were constantly being changed.

18 Q Do you remember what any of the brands were of the  
19 cocaine that came through the shipments?

20 A Some of them had a four-by-four, a rocket, maybe a sign  
21 that said Yin and Yang, different brands.

22 Q Do you remember all of them?

23 A No, not at all.

24 Q Now, you testified that you are responsible for  
25 collecting the money from these cocaine shipments. Did you

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1 personally collect the money that the Sinaloa Cartel sent down  
2 to Colombia to pay for those shipments?

3 A Very seldom.

4 Q Did you ever collect the money for their investments up  
5 front?

6 A The -- we always requested that the investment of the  
7 Mexicans for their shipment, we always requested from them  
8 that they themselves would bring down the money and pay that  
9 money in Colombia.

10 Q What was your understanding of how the Mexicans or the  
11 Sinaloa Cartel leaders would send their investment money down  
12 to Colombia for the investments?

13 MR. BALAREZO: Objection.

14 THE COURT: You can answer the question yes or no.  
15 Did he have an understanding?

16 A Yes.

17 Q How did you know about that?

18 A As I mentioned before, this is a business in which there  
19 are different responsibilities so it was logical that they  
20 should have the responsibility of bringing down their money  
21 and deliver that in Colombia because had they given it to me  
22 and I was the one bringing it down, and if the money got lost  
23 then I would be responsible for that, and we did not want  
24 that.

25 Q Did you have discussions with Sergio Ramirez or any of

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1 the other individuals you worked with in Colombia about how  
2 the Sinaloa Cartel got their investment money down to  
3 Colombia?

4 A Well, they mentioned to me that they did it through  
5 bajadores --

6 THE INTERPRETER: By interpreter, B-A-J-A-D-O-R-E-S.

7 A Who are people who bring down money --

8 THE INTERPRETER: The interpreter needs to clarify.

9 A They confirm that and I also confirm that through my  
10 experience. And on one occasion Mr. Joaquin Guzman Loera  
11 informed me that it was a possibility of sending money  
12 through -- by plane, by a plane which was -- which belonged to  
13 him which had the distinction of being made out of carbon  
14 fiber, which made the plane nondetectable by radar and since  
15 it was a small plane, it could be successful.

16 THE COURT: Before you go on, one thing.

17 Ladies and gentlemen, I know there is a lot of  
18 testimony to listen to and as I said to you before very hard  
19 work and we appreciate you doing it. Without singling anyone  
20 out, sometimes I look over and I wonder if someone is as  
21 focused as they should be. Please do your best, and I know  
22 the vast majority of you are paying close attention to the  
23 testimony, and not kind of drop off there. Thank you.

24 Please continue.

25 BY MS. PARLOVECCHIO:

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1 Q So you testified that the Sinaloa Cartel had something  
2 called bajadores?

3 A Yes. The Sinaloa Cartel had them and so too the  
4 Colombians.

5 Q So the ways in which they would move their money down was  
6 by using bajadores?

7 A Yes.

8 Q And the second way you testified about was this plane?

9 A Yes.

10 Q And what did the defendant tell you about this carbon  
11 fiber plane?

12 MR. BALAREZO: Your Honor, asked and answered.

13 THE COURT: Overruled.

14 A Well, he simply said that it could be very effective and  
15 very cheap the sending of the money down to Colombia.

16 Q You testified that you were responsible for collecting  
17 money from the sales of cocaine in Mexico. How did that work?

18 A From Colombia I would be given telephone numbers of the  
19 bajadores in Mexico.

20 MR. BALAREZO: Your Honor, objection.

21 Could we approach?

22 THE COURT: Yes

23 (Sidebar held outside of the hearing of the jury.)

24 (Continued on next page.)

25



Sidebar

2224

1           (The following sidebar took place outside the  
2 hearing of the jury.)

3           MR. BALAREZO: I understand that there's a CC  
4 account and I understand there's conspiracy accounts, but this  
5 is a very general thing that's been going on throughout the  
6 trial. The witnesses get up and testify that they provided --  
7 we don't know who was provided. We don't know if it's Guzman  
8 or Mayo. We don't -- at some point, he's got to say something  
9 what this man knows. I think the Government needs to lay a  
10 better foundation or get the witness to explain who he's  
11 talking about. For example, right now he said, They gave me  
12 numbers. Who gave them numbers?

13           MS. PARLOVECCHIO: Your Honor, I can follow up and  
14 elicit that. He testified that he did at least three cocaine  
15 deals with the defendant in 2002. He testified that he  
16 collected the money from those cocaine sales that occurred in  
17 Mexico and he explained the process by which he would get the  
18 money down. It's completely relevant.

19           THE COURT: To the extent there is an objection, I  
20 am overruling the objection. The witness has established  
21 enough of a foundation of knowledge of what he is talking  
22 about so that he can give testimony without giving the  
23 particulars of who he talked to on what date to gain  
24 particular information. That, to me, we have crossed the  
25 threshold with this witness where that to me is now a proper

Sidebar

2225

1 element of cross-examination. I.

2 Will say to both sides that, you know, foundation is  
3 not just an evidentiary matter. Sometimes a witness'  
4 testimony can be made more persuasive by more foundation and  
5 conversely someone opposing testimony may actually want less  
6 foundation in order to avoid saying, okay, here is everything  
7 I know and here is the particulars which makes it more  
8 persuasive.

9 I think I am going to leave it at that, but I will  
10 say that the question now being asked there is enough of a  
11 foundation that it may be answered.

12 MS. PARLOVECCHIO: And just to sort of curtail  
13 further sidebars on this issue, Your Honor, there was  
14 extensive testimony from Juan Carlos Ramirez about the fact  
15 that multiple leaders of the Sinaloa Cartel cartel invested in  
16 these shipments together. Much of this testimony is relevant  
17 to that. It's corroborative --

18 THE COURT: The objection is not irrelevance. The  
19 objection is the basis for the witness' knowledge.

20 MS. PARLOVECCHIO: I understand.

21 THE COURT: And I think the witness demonstrated  
22 enough knowledge for this question. I'm taking the questions  
23 one at a time and technically if the basis isn't out there,  
24 I'm going to sustain the objection. Whether it is  
25 advantageous to object or not, I leave to defense counsel, but

Sidebar

2226

1 for this question there is enough. We have enough from this  
2 witness. Let's go on.

3 MS. PARLOVECCHIO: Thank you.

4 (Sidebar ends.)

5 (Continued on next page.)

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Rosero - direct - Parlovecchio

2227

1 BY MS. PARLOVECCHIO: (Continuing.)

2 Q Mr. Rosero, I believe you were explaining how the  
3 movement of money would work from these cocaine sales.

4 A As I was telling you, in Colombia they provided me with  
5 phone numbers for people who worked in Mexico. These people  
6 had a -- and they explained this to me very well, a certain  
7 limit of money that could be delivered to them. So, what I  
8 did was when the Mexicans would tell me that they had money to  
9 pay me, I provided them with those numbers with clear  
10 specifications of how much, what was the upper limit of the  
11 money that could be delivered to them. The Mexicans would  
12 then deliver the money and confirm to me at the time just like  
13 the person who had the phone number also did.

14 The person confirmed to me how much money he or she  
15 had received and then these people would be in charge of  
16 contacting Colombia, do an accounting with Colombia, and they  
17 would pay directed in Colombia.

18 Q And when you use the term "these people" who are you  
19 referring to?

20 A Well, first of all, when I say that, the Mexicans  
21 delivered to these people, I meant the bajadores.

22 Q What's the significance of the telephone numbers?

23 A Just to have a direct contact with the person who's going  
24 to deliver and with the person who's going to receive. Along  
25 with the phone number, there was always the code of asking for

Rosero - direct - Parlovecchio

2228

1 someone and to say on behalf of whom the call was being made.

2 Q And would you provide those code names?

3 A Of course. Those names were sent to me directly from  
4 Colombia.

5 Q And how did you know it worked this way?

6 A I -- I coordinated that. The deliveries, I coordinated  
7 the deliveries myself.

8 Q You testified that there are upper limits that the  
9 bajadores had. What were some of those upper limits?

10 A At first we handled -- we began to handle \$500,000, \$1  
11 million. This would be determined by Sergio and Laureano in  
12 accordance with what they spoke with the person who owned the  
13 business, but then later those policy limits went up; up to \$5  
14 million.

15 Q You testified that Sergio and Laureano would have the  
16 discussions with the person who owned the business. Who are  
17 you referring to by the person who owned the business?

18 A Well, the business of bringing money down was also a  
19 multi-million dollar business, but those who did it were  
20 always Colombians who had their own workers in Mexico, but  
21 most of them lived in Colombia.

22 THE INTERPRETER: The interpreter needs to clarify  
23 something.

24 A And we had control over those people. We knew where they  
25 lived. We knew so they would be responsible if any money got

Rosero - direct - Parlovecchio

2229

1 lost.

2 Q Did you use this money movement method for all the drug  
3 shipments you did with the defendant?

4 A Yes.

5 Q Did you ever personally physically move drug money?

6 A Yes.

7 Q Can you describe the circumstances under which you  
8 physically moved drug money?

9 A Well, simply at the time there was no available bajador  
10 and the money had to be collected. It was better to have it  
11 in hand already so I received it.

12 Q What currency was this drug money in?

13 A We handle American dollars all the time.

14 Q On the occasions when you would have to move this drug  
15 money, what quantity of drug money were you moving?

16 A \$500,000, a million dollars perhaps.

17 Q What denominations was the currency in?

18 A In general, 100, 50, 20 and very occasionally \$10 bills.

19 Q How big is a million dollars?

20 A It depends on the denomination.

21 Q What if it's in a small denomination, small bills like  
22 five or ten?

23 A That's very big and very heavy.

24 Q Approximately how big?

25 A Perhaps five to six -- five to six square feet.

Rosero - direct - Parlovecchio

2230

1 Q Now, you testified yesterday that you surrendered to the  
2 U.S. authorities in June 2009.

3 A Yes.

4 Q Have you spent time in jail as a result of your case?

5 A No.

6 Q Since coming to the U.S. were you required to consult a  
7 psychiatrist?

8 A Yes.

9 Q What was the treatment for?

10 A Anxiety, simply just anxiety.

11 Q Was this treatment in any way related to your ability to  
12 remember things from your past?

13 A Not at all.

14 Q Now, you testified earlier about three cocaine shipments  
15 you helped the defendant or you negotiated with the defendant  
16 in 2002. Did you arrange any other cocaine shipments for  
17 leaders of the Sinaloa Cartel during the 2002 period?

18 A Yes.

19 Q And were there additional shipments to the defendant?

20 A Later. The following year, yes.

21 Q Now, how large were these next shipments?

22 A They increased until they got to 12,500 kilos.

23 Q So did you do any cocaine shipments with the leaders of  
24 the Sinaloa Cartel in 2003?

25 A Yes.

Rosero - direct - Parlovecchio

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1 Q How many cocaine shipments did you send to the Sinaloa  
2 Cartel in 2003?

3 A Three, four.

4 Q Did any of these shipments go directly to the defendant?

5 A Yes.

6 Q In what, if any, sequence did you send cocaine shipments  
7 to the Sinaloa Cartel?

8 A So, in 2002 we made those shipments to Joaquin Guzman  
9 Loera and after that we made a shipment to Nacho Coronel. So,  
10 the following year it was to Joaquin Guzman Loera, Nacho  
11 Cornell and we had some conversations with Alvaro Palau who  
12 had been working with Mr. Conejo.

13 THE INTERPRETER: By interpreter, C-O-N-E-J-O.

14 A We set up another shipment with them.

15 Q So, did you meet with the defendant face-to-face to  
16 negotiate his cocaine shipments around this period in 2003?

17 A Yes.

18 Q Where did you meet him?

19 A In the mountains.

20 Q Was this mountain location different from the prior  
21 mountain location that you described?

22 A Yes.

23 Q Around this time in 2003 what were the steps necessary to  
24 get to a meeting with the defendant?

25 A The same as usual, be able to contact the person he had



Rosero - direct - Parlovecchio

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1 given me to be able to set up an appointment with him; to go  
2 to Culiacan; wait for one of his people to pick me up, be it  
3 at the airport or the hotel where I was staying. This person  
4 would take me to one of the airstrips by land where the  
5 airplane would be waiting to take me to where Mr. Guzman Loera  
6 was.

7 Q You said you would go to an airstrip where the plane  
8 would be waiting. What kind of airplane would you take to get  
9 to the location?

10 A Cessnas.

11 Q What condition were these Cessna airplanes in?

12 A These were planes that were not new. You can tell they  
13 had been used a lot. But the pilots always told me that these  
14 were the planes that had the best service of all.

15 Q When you took these Cessna airplanes to see the  
16 defendant, did you see anything else on the plane?

17 A Yes, depending. If I was alone with a pilot, there would  
18 be provisions in the back like fruits, vegetables. There were  
19 other people, I'm sure because of the weight. There was  
20 nothing else on the plane.

21 Q Now, on this occasion what did the airstrip in the  
22 mountains look like when you landed?

23 A At this point in time the airstrips were further away.  
24 The distinction they had was that they had an upward incline  
25 and they were made out of dirt.

Rosero - direct - Parlovecchio

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1 Q Now, you described an upward incline. Could you describe  
2 for the jury how the plane would land and take off from those  
3 inclined airstrips?

4 A Yes. These are strips, airstrips, that the pilots told  
5 me were much shorter. The function of the upward incline was  
6 that when the airplane would land, it would decrease the speed  
7 of the airplane to make it stop no problem. And when the  
8 airplane was going to take off, the downward incline would  
9 give the airplane the necessary speed to be able to stay up in  
10 the air.

11 Q What did you see after you landed on the airstrip on the  
12 mountains on this occasion?

13 A So, when I landed in these airstrips, at this time the  
14 topography was very different. It was much more inland in the  
15 mountains and much more barren. The people there where it was  
16 clear that this was security detail. They were wearing  
17 camouflage. There were many more weapons. And the location  
18 where the meeting was held was much more basic.

19 Q Was this the only time you went to see the defendant at  
20 this ranch higher up in the mountains?

21 A No, I went there maybe six to eight additional times.

22 Q Did you follow the same steps you just described every  
23 time you had to go see the defendant up in the mountains?

24 A Yes.

25 Q How many different locations did you visit the defendant

Rosero - direct - Parlovecchio

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1 at in the mountains up in the Sierras?

2 A Three, four.

3 Q And where were they located generally?

4 A They were located in what is known as the Sierra Madre.

5 Q I'm going to show you what's marked for identification as  
6 Government Exhibit 503. What is this, Mr. Rosero?

7 A It's a topographic map of Mexico.

8 MS. PARLOVECCHIO: The Government moves to admit  
9 Government Exhibit 503.

10 MR. BALAREZO: No objection.

11 THE COURT: Received.

12 (Government Exhibit 503 received in evidence.)

13 (Exhibit published.)

14 BY MS. PARLOVECCHIO:

15 Q Mr. Rosero, using Government Exhibit 503 can you indicate  
16 for the jury using your screen where these ranches were  
17 located primarily?

18 A In this region (indicating).

19 Q And I'm going to show you Government Exhibit 506-19 in  
20 evidence?

21 (Exhibit published.)

22 Q Using Government Exhibit 506-19 can you indicate the  
23 region, please?

24 A (Witness complies.)

25 MS. PARLOVECCHIO: For the record, the witness has

Rosero - direct - Parlovecchio

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1 circled the middle of Government Exhibit 506-19.

2 Q What is this area known as?

3 A The golden triangle.

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5 (Continued on the following page.)

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1 BY MS. PARLOVECCHIO: (Continuing)

2 Q Now, in the course of having these meetings with the  
3 defendant in the mountains, did you notice anything different  
4 about his clothing?

5 A Yes. On some occasions, I saw him wearing fatigues,  
6 camouflage clothing.

7 Q Now, in 2003, what, if anything, changed about the way  
8 you were doing cocaine shipments with the defendant and other  
9 leaders of the Sinaloa Cartel?

10 A Mr. Joaquin Guzman Loera sent me a message for me to  
11 travel to Culiacan because he wanted to speak to me. I  
12 followed the same protocol. I went to Culiacan. I was picked  
13 up, I got into an airplane and I was taken to a location that  
14 was different from the others I had been to. I landed on an  
15 airstrip that was near, well, just a very large ranch. I'm  
16 referring to structures. There were some very large houses  
17 there.

18 Q Who was at this location?

19 A Once we landed, the pilots told me that the ranch  
20 belonged to the Beltran Leyvas.

21 Q And who was at this particular meeting?

22 A When I went into the ranch, Mr. Joaquin Guzman Loera  
23 greeted me very friendly -- in a very friendly manner, sorry.  
24 And he called up a person who was identified as Arturo Beltran  
25 Leyva.

Rosero - direct - Parlovecchio

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1 Q Was this the first time you had met Arturo Beltran Leyva?

2 A Yes.

3 Q I'm going to show you what's in evidence as Government's  
4 Exhibit 4. Who is this?

5 A Mr. Arturo Beltran Leyva.

6 Q What was discussed at this meeting?

7 A Mr. Joaquin Guzman Loera told me from then on, all the  
8 shipments I made to him was going to have a person receiving  
9 it in charge and that was going to be Mr. Arturo Beltran  
10 Leyva.

11 Q Was anyone carrying a firearm during this meeting?

12 A Most of them had guns.

13 Q Who, in particular?

14 A Mr. Joaquin Guzman Loera had a gun. Mr. Arturo Beltran  
15 Leyva had a gun.

16 Q On the occasions when you met with the defendant, was he  
17 armed?

18 A Always.

19 Q What firearms did you see him carry?

20 A Most of the time, he had a pistol. Maybe sometimes he  
21 was carrying an AK-47 rifle.

22 Q Can you describe the AK-47 rifle you saw him with?

23 A On one occasion, I saw an AK-47 that was gold plated.

24 THE INTERPRETER: The interpreter wants to make a  
25 correction. The interpreter said "pistol." The Interpreter

Rosero - direct - Parlovecchio

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1 should have said "handgun."

2 Q Okay. So the AK-47, you said it was gold plated?

3 A Once I saw him with that rifle.

4 Q Did it have any other features?

5 A Some precious stones encrusted in it.

6 Q What did you do as a result of your meeting with the  
7 defendant and Arturo Beltran Leyva in 2003?

8 A I stayed in contact with Mr. Arturo Beltran Leyva and I  
9 went to speak to him, meet with him and to, and inspect the  
10 equipment he had to be able to receive the cocaine at high  
11 seas.

12 Q What type of equipment are you referring to?

13 A Go fast.

14 Q Now, you testified that there were about three to four  
15 cocaine shipments in 2003. Approximately how large was each  
16 shipment?

17 A These shipments were somewhat larger now. It started at  
18 3,600 kilos to 5,000 kilos.

19 Q Were all of those shipments successfully delivered to  
20 Mexico?

21 A Yes.

22 Q And where were you primarily located in Mexico during  
23 this period?

24 A Between Mexico City and Guadalajara.

25 Q I'm going to show you what's in evidence as Government

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1 Exhibit 502. Using Government's Exhibit 502, can you just  
2 indicate to the jury where Guadalajara is located?

3 A (Witness complies.)

4 Guadalajara is in the state of Jalisco.

5 MS. PARLOVECCHIO: And for the record, the witness  
6 has circled in the bottom center of Government's Exhibit 502.

7 Q What was the price per kilogram of cocaine in Guadalajara  
8 in 2003?

9 A Between 8,500 and \$8,800.

10 Q And you testified that you did approximately three to  
11 four shipments of cocaine up to 6,000 kilograms for the  
12 Sinaloa Cartel in the year 2003.

13 A Yes.

14 Q What was the value of the cocaine shipped that year at  
15 the Guadalajara price?

16 A Well, it was approximately 10 to 12 tons so it could be,  
17 I don't know, maybe 80 million, \$90 million.

18 Q And what currency is that price in?

19 A U.S. dollars.

20 Q Now, around this time in 2003, did you become aware of  
21 who Sergio Ramirez and Laureano Renteria's boss was?

22 A It was always Juan Carlos Ramirez.

23 Q And so by extension was he also your boss?

24 A Yes.

25 Q Did you have an understanding whether the Sinaloa Cartel



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1 dealers you dealt with knew that Juan Carlos Ramirez was your  
2 boss?

3 A We never spoke about it directly but I suppose they did.

4 Q How did you have that supposition?

5 A Because Sergio Ramirez had worked with all these people  
6 while being an employee of Juan Carlos Ramirez.

7 Q Did you learn some of the ways in which the defendant  
8 moved cocaine to the U.S. generally?

9 A No.

10 Q Did you have conversations with Sergio Ramirez and Juan  
11 Carlos Ramirez about how the defendant moved cocaine to the  
12 United States?

13 A During the time they worked with him, yes.

14 Q What did they tell you?

15 A That he did it by using tunnels and also by packing,  
16 packing it in chili cans.

17 Q You testified earlier that you met with a worker of the  
18 defendant named Alfredo Vazquez.

19 Showing you Government's Exhibit 197-A, who is that?

20 A Mr. Alfredo Vazquez.

21 Q What, if anything, did Alfredo Vazquez tell you about his  
22 smuggling route to the United States?

23 THE COURT: This is in evidence, isn't it?

24 MS. PARLOVECCHIO: It is in evidence, yes.

25 A He told me that he had made a lot of money by

Rosero - direct - Parlovecchio

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1 transporting cocaine in the United States by using trains.

2 Q Now, when you say that you are sending a shipment to a  
3 particular leader of the Sinaloa Cartel, did you have an  
4 understanding about whether other leaders of the cartel were  
5 investors in those shipments as well?

6 A Each person had a group. So, for example, Mr. Arturo  
7 would tell me that every time he carried out a cocaine  
8 project, that he would always include, aside from including  
9 his brothers, he would always include Mr. Joaquin Guzman Loera  
10 and Mr. Ignacio Coronel --

11 THE INTERPRETER: Interpreter's correction: "Mayo  
12 Zambada."

13 Q And were you aware of the defendant's relationship with  
14 Mayo Zambada at this time?

15 A On several occasions, Mr. Joaquin Guzman Loera, he  
16 mentioned to me that he was his partner.

17 Q He -- Joaquin Guzman Loera was partners with who?

18 A Mr. Mayo Zambada.

19 Q Did Arturo Beltran Leyva ever comment to you on the  
20 defendant's relationship with Mayo Zambada?

21 A Yes. Yes. He used to tell me that the two of them  
22 together were very strong.

23 Q Do you know whether the defendant and Mayo Zambada  
24 invested in cocaine shipments together?

25 A Mr. Joaquin Guzman Loera mentioned that to me on two

Rosero - direct - Parlovecchio

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1 occasions.

2 Q When the defendant did cocaine shipments with you, did he  
3 partner with other traffickers in investing in the shipments  
4 or did he invest in those shipments by himself?

5 A As I mentioned to you before, on some occasions, he  
6 mentioned to me that his partner was Mr. Mayo Zambada.

7 Q Mr. Rosero, are you aware of the term "*plaza*"?

8 A Yes.

9 Q What does that mean in drug trafficking?

10 A "*Plaza*" is a given place in which there is a person in  
11 charge of doing all arrangements and handles the business in  
12 that place.

13 Q During your course of dealing with the Sinaloa Cartel,  
14 did you learn whether the leaders of the Sinaloa Cartel had  
15 control over their own *plazas*?

16 A Yes.

17 Q Are you aware of whether leaders of the Sinaloa Cartel  
18 ever shared *plazas*?

19 A Yes.

20 Q How do you know about this?

21 A Well, there came a time when we spoke -- for example, I  
22 spoke to Arturo Beltran and he told me that he managed really  
23 well his *plaza* which was Acapulco and that if anyone, any  
24 other person wanted to use Acapulco to bring in drugs or to  
25 even visit Acapulco, those who arrived or were going to use

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1 the place, they would tell him their intentions.

2 Q What about Nacho Coronel, did he discuss sharing *plazas*  
3 with you?

4 A Well, Mr. Ignacio Coronel was very zealous, very  
5 possessive of all his actions, but obviously his *plaza* was in  
6 Guadalajara.

7 Q What did you see during the course of your dealing with  
8 the Sinaloa Cartel that indicated whether Nacho Coronel shared  
9 the Guadalajara *plaza* with other leaders of the Sinaloa  
10 Cartel?

11 A Well, because he, he was in Guadalajara, he worked in  
12 Guadalajara, but there were also people there who belonged to  
13 Arturo Beltran.

14 Q Did you continue to organize shipments of cocaine from  
15 Colombia to Mexico with the Sinaloa Cartel after 2003?

16 A Yes.

17 Q Over what period of time did you do shipments with the  
18 Sinaloa Cartel after 2003?

19 A In 2004, 2005 and 2006, up until December.

20 Q Between 2004 and 2006, what was the approximate range of  
21 the size of the cocaine shipments that you were doing with the  
22 Sinaloa Cartel?

23 A In 2004, there were very big shipments, up to  
24 12,500 kilos. In 2005, we made very small shipment, only one  
25 perhaps, of 1,500 kilos. And in 2006, a big shipment of

Rosero - direct - Parlovecchio

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1 5,000 kilos was made.

2 Q What accounted for the increase in the size of these  
3 cocaine shipments in 2004?

4 A In 2004, the success that we, that we've had with the  
5 previous shipments. The more successful you are with the  
6 shipments, people want to invest more and increase the number  
7 of kilos.

8 Q What were the cocaine shipments to Mexico that you  
9 negotiated in 2004 with the Sinaloa Cartel?

10 A In 2004, we started with a shipment of 8,000 kilos that  
11 was sent to Mr. Joaquin Guzman Loera. Then we sent  
12 10,000 kilos to Mr. Ignacio Coronel. Then we made two  
13 shipments in a row, one for 12,500 kilos that was sent to  
14 Joaquin, Mr. Joaquin Guzman Loera and Mr. Arturo Beltran  
15 Leyvas, and then one of 10,000 kilos that was sent to  
16 Mr. Ignacio Coronel and then, finally, a shipment that we  
17 started in December of '04 and we finished by January of '05  
18 that was going to Mr. Joaquin Guzman Loera.

19 Q So let's first talk about the 8,000 kilogram shipment.  
20 Who were the direct investors for that shipment?

21 A It was Mr. Joaquin Guzman Loera.

22 Q And how did you know that he was invested in the  
23 shipment?

24 A I went to speak to him directly and we agreed that a boat  
25 from Colombia with that quantity was going to be sent to him.

Rosero - direct - Parlovecchio

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1 Q When did that shipment occur?

2 A That shipment left Colombia, left the Colombian beaches  
3 in February of '04.

4 Q What happened to the shipment?

5 A As the boat was going up with 8,000 kilos, it was boarded  
6 by the U.S. Navy. The Navy retained the ship for  
7 approximately 17 hours looking for the place where the cocaine  
8 was or whether the ship, in fact, had cocaine and they never  
9 found anything, they let the boat go.

10 In Colombia, they decided that the ship could not  
11 continue going up, that it had to go back. While the ship was  
12 going down to Colombia, I was given instructions to speak to  
13 Mr. Joaquin Guzman Loera and to tell him that the Mexicans  
14 could no longer use go-fast boats for that shipment, but  
15 rather, that they needed, that they had to use a fishing boat,  
16 a tuna fishing boat.

17 Q Who gave you the instructions about using a tuna fishing  
18 boat?

19 A Laureano Renteria.

20 Q Did Laureano Renteria tell you why they wanted you to use  
21 a tuna fishing both rather than a go-fast?

22 A Because the boat to which the drugs were going to be  
23 transferred in Colombia was not going to follow the  
24 conventional route in the Pacific Ocean but, rather, was going  
25 to take a great distance from the Mexican coast -- oh, it was

Rosero - direct - Parlovecchio

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1 going to go to the high seas, very fast, from the Colombian  
2 coast. So, by doing that, once they did this, the only way  
3 that a Mexican boat could be that far from the coast, the  
4 vessel needed to be a tuna fishing boat because a distinction  
5 of tuna fishing boats is that they go long distances and they  
6 take a great distance from the continent.

7 (Continued on next page.)

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1 THE COURT: Ms. Parlovecchio, at a convenient time.

2 MS. PARLOVECCHIO: This is fine, Your Honor.

3 THE COURT: Are you sure?

4 MS. PARLOVECCHIO: Yes.

5 THE COURT: We will take our morning break, ladies  
6 and gentlemen. Do not talk about the case.

7 See you back here at 11:30.

8 (Jury exits.)

9 THE COURT: Okay. 15 minutes.

10 (Recess taken.)

11 (In open court; jury not present.)

12 THE COURT: Let's have the jury, please.

13 (Jury enters.)

14 THE COURT: Everyone may be seated.

15 Please continue.

16 MS. PARLOVECCHIO: Thank you, Your Honor.

17 (Continued on next page.)

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Rosero - direct - Parlovecchio

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1 BY MS. PARLOVECCHIO:

2 Q Mr. Rosero, before the break, you testified that Laureano  
3 Renteria instructed you to tell the Sinaloa Cartel that they  
4 need to use a tuna boat for this shipment.

5 A True.

6 Q What did you do after Laureano Renteria told you to use a  
7 tuna boat?

8 A Since it wasn't the usual equipment that we had used up  
9 to that point, I then asked for an appointment with Joaquin  
10 Guzman Loera to let him know the need that we had to get a  
11 tuna boat.

12 Q And did you have an appointment with the defendant to  
13 discuss this?

14 A Yes.

15 Q What did you discuss with him?

16 A I explained the situation why and that he had to get a  
17 tuna boat so that we could finalize the project.

18 Q What, if any, instructions did the defendant give you at  
19 that time?

20 A Yes. He told me to go to the city of Culiacan, that  
21 there would be a meeting there and Mr. Alfredo Beltran Leyva  
22 would be present, Mr. Conejo would be there and another man I  
23 didn't know who was Mr. Julio Beltran.

24 Q Who is Julio Beltran?

25 A From what Mr. Joaquin Guzman had told me and what I was

Rosero - direct - Parlovecchio

2249

1 also able to see during the meeting, he was also very strong  
2 person in the organization.

3 Q What function did he serve in the organization based on  
4 what the defendant told you and what you were able to observe?

5 A Well, no, he was a person who worked on his own within  
6 the organization but he received and he also did his own  
7 business deals, but he obviously was a member of the group.

8 Q And you mentioned that you were instructed to go to a  
9 meeting with Conejo, Alfredo Beltran and Julio Beltran. Did  
10 you, in fact, attend that meeting?

11 A Yes, of course.

12 Q What happened at this meeting?

13 A At the meeting -- well, first of all, the normal  
14 introductions among all of us there, and Julio gave me some  
15 instructions that I had to communicate to Colombia and he  
16 accepted that once I had the coordinates for the location  
17 where the Colombians were going to send their boat, then he  
18 would send their tuna boat there.

19 Q Did Julio Beltran receive this 8,000 kilogram shipment  
20 from the defendant?

21 A Yes.

22 Q Approximately when did this happen?

23 A That was about a week to ten days prior to Holy Week in  
24 2004.

25 Q And how do you remember it was Holy Week?

Rosero - direct - Parlovecchio

2250

1 A Because of what happened after Mr. Julio received the  
2 product, I remember perfectly well that that was when it  
3 happened.

4 Q What happened after?

5 A Mr. Julio Beltran received a product and then he went on  
6 to go to Mexican territory, but the normal way that the  
7 Mexicans proceeded when they were entering cocaine into  
8 Mexican territory was that they had to advise of the location  
9 and the exact time of entry and how many kilos were entering.

10 Q Did Julio Beltran follow this normal procedure with this  
11 8,000 kilo shipment?

12 A No.

13 Q Did you speak to the defendant about this problem?

14 A Yes.

15 Q Where did this meeting with the defendant take place?

16 A In the mountains.

17 Q Can you describe what happened when you arrived at the  
18 location in the mountains?

19 A When I got to the location in the mountains with  
20 Mr. Joaquin Guzman Loera to let him know how unhappy I was  
21 about the fact that I had not been advised about these  
22 details, when we landed on, in the airplane, there was another  
23 airplane on the airstrip. When I got out of the airplane, I  
24 ran into Mr. Alfredo Beltran who told me: Licenciado, don't  
25 worry, all the product made it successfully.

Rosero - direct - Parlovecchio

2251

1           In any case, I still went to speak to Mr. Joaquin  
2 Guzman. I explained to him how unhappy I was about what had  
3 happened and in any case, we Colombians were not in a position  
4 to take any, attempt to justify a loss of product. He knew  
5 the Leyvas, that they had not done something that was very  
6 important. In a very polite way, he agreed and he told me to  
7 go away and not worry, that all the product that belonged to  
8 the Colombians was going to be delivered.

9       Q     The defendant told you not to worry and that all the  
10 product would be delivered?

11    A     Yes.

12    Q     Were any of the kilograms in this 8,000 kilogram shipment  
13 lost?

14    A     Yes. Once Holy Week had passed, Mr. Julio Beltran got in  
15 touch with me and asked me to come see him in Mazatlan and he  
16 told me that 4,000 kilos were lost.

17    Q     What did Julio Beltran do as a result of the lost  
18 4,000 kilograms of cocaine?

19    A     He paid it with the kilos that belonged to him. That's  
20 how he paid the fee that they had to pay the Colombians.

21    Q     How, if at all, did this lost shipment affect Julio  
22 Beltran's relationship with the defendant?

23    A     Well, Mr. Joaquin Guzman Loera told me that what Julio  
24 had done was really bad and he was really upset at the  
25 situation.

Rosero - direct - Parlovecchio

2252

1 Q What, if anything, did the defendant say to you about  
2 working with Julio Beltran at that point?

3 A I told him that Mr. Julio Beltran had told me that we  
4 should work together and the defendant told me that for now, I  
5 should not work with him.

6 Q At this time in 2004, was Alvaro Palau still working in  
7 Mexico?

8 A Yes, of course.

9 Q Who did he work with principally?

10 A With Conejo and they worked with Mr. Arturo Beltran.

11 Q And to show you what's in evidence as Government Exhibit  
12 67, who is this?

13 A That's Mr. Conejo.

14 Q And just to be clear, who did Conejo do cocaine shipments  
15 for in the Sinaloa Cartel around this time?

16 A For Mr. Arturo Beltran.

17 Q Now, you testified earlier, you testified earlier that  
18 there were three more shipments of cocaine in 2004. Were you  
19 aware of whether members of your organization in your Colombia  
20 had a code name for these shipments?

21 A Yes.

22 Q How do you know about that?

23 A When I would go and speak to them, the shipments had  
24 names on their ledgers.

25 (Continued on next page.)

Rosero - direct - Parlovecchio

2253

1 EXAMINATION CONTINUES

2 BY MS. PARLOVECCHIO:

3 Q What was the code name they used to refer to these  
4 shipments in their ledgers?

5 A Juanita.

6 Q Now, which leader in the Sinaloa Cartel was going to  
7 receive the next cocaine shipment in 2004 after the 8,000  
8 kilogram shipment?

9 A Mr. Ignacio Coronel.

10 Q How much was this next cocaine shipment?

11 A 10,000 kilos.

12 Q When was that shipment planned to arrive in Mexico?

13 A That shipment arrived maybe ten to 15 days after the  
14 problem I had had with Mr. Julio Beltran.

15 Q So in the spring of 2004, is that fair to say?

16 A Yes.

17 Q Did that shipment successfully reach Mexico?

18 A Yes.

19 Q What were the next two cocaine shipments in 2004 after  
20 that?

21 A Laureano Renteria called me, he told me or asked me if we  
22 could do two large shipments together, and we planned a  
23 shipment of 12,500 kilos and another one of 10,000 kilos  
24 together.

25 Q Who was supposed to receive the 12,500 kilos?

SAM

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RPR

Rosero - direct - Parlovecchio

2254

1 A Arturo Beltran was going to receive the 12,500 kilos.

2 Q Did you learn who invested in this 12,500-kilogram  
3 shipment?

4 A Joaquin Guzmán Loera and Arturo Beltran invested.

5 Q How did you know who invested in that shipment?

6 A Because I spoke to both of them -- obviously separately,  
7 but I met with both of them to speak to them about the  
8 intention of sending this large shipment.

9 Q When was the 12,500-kilogram shipment planned to arrive  
10 in Mexico?

11 A The 12,500-kilo shipment was supposed to arrive around  
12 September 15th.

13 Q Of 2004?

14 A Yes, 2004.

15 Q How do you remember that it was September 15th, 2004, in  
16 particular?

17 A Because I had to travel to the city of Acapulco to be  
18 closer to Mr. Arturo Beltran and I remember perfectly well  
19 because September 15th is a holiday. It's Independence Day in  
20 Mexico, and obviously, the beaches were packed with people and  
21 the trip from Mexico City to Acapulco was very long.

22 Q Why was it long?

23 A Because there were many cars out on the road. It took me  
24 eight hours in what normally would take me three and a half  
25 hours.

SAM

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RMR

CRR

RPR

Rosero - direct - Parlovecchio

2255

1 Q What types of vessels were used to send the cocaine to  
2 Mexico for this large shipment?

3 A Fishing boats, same thing.

4 Q What happened to the defendant and Arturo Beltran-Leyva's  
5 shipment?

6 A At a certain point, the shipment lost communication with  
7 Colombia. It didn't arrive to the meeting point where  
8 Arturo's people were, and we later found out that the  
9 shipment -- interpreter correction -- that the load had been  
10 seized.

11 Q And just to be clear, this is the 12,500-kilo shipment?

12 A Yes.

13 Q What happened after you realized this 12,500-kilo  
14 shipment had been lost?

15 A I went to Joaquin Guzmán Loera and I told him it was  
16 lost.

17 Q What happened to -- and what was his reaction?

18 A He told me we had to keep moving forward, that we had to  
19 keep working.

20 Q Now, you testified that there was also a 10,000 kilo  
21 shipment that was sent out close in time to that 12,500-kilo  
22 shipment. What happened with that shipment?

23 A It was also lost.

24 Q And now I am going to direct your attention to late 2004  
25 into early 2005.

SAM

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CRR

RPR



Rosero - direct - Parlovecchio

2256

1 Did you do any cocaine shipments with the defendant  
2 at that time?

3 A Yes. When those two large loads were lost, the  
4 Colombians decided not to continue on, but Laureano had  
5 some -- interpreter -- Laureano had some merchandise left over  
6 from the shipments, the large shipments, and he said it was  
7 3,000 kilos and that I could send them by boat and that I  
8 should send them to Mr. Joaquin Guzmán Loera.

9 Q Did you have any discussions with the defendant about  
10 this shipment?

11 A Yes.

12 Q What did you discuss?

13 A About the 3,000-kilo shipment.

14 Q Approximately when was this scheduled to go out from  
15 Colombia?

16 A It would be shipped out end of December and it would  
17 arrive in the beginning of January.

18 Q And just to be clear, how large was this shipment?

19 A Three thousand kilos.

20 Q Who was supposed to receive this 3,000-kilo shipment?

21 A Arturo Beltran-Leyva.

22 Q How did you know that he was going to receive it?

23 A That was Joaquin Guzmán Loera's instructions. He said he  
24 was to receive it all, and I also had spoken in person -- I  
25 had also personally spoken with Arturo Beltran-Leyva.

Rosero - direct - Parlovecchio

2257

1 Q How was this particular cocaine shipment going to get  
2 from Colombia to Mexico?

3 A In a fishing boat.

4 Q What happened to the shipment?

5 A It was also lost.

6 Q Who told you it was lost?

7 A Laureano Renteria.

8 Q Did you inform the defendant about this loss?

9 A Yes.

10 Q What was the defendant's reaction when he learned about  
11 the loss of the 3,000 kilos?

12 A That we needed to continue working to recover ourselves.

13 Q What do you mean by "recover ourselves"?

14 A To send kilos of cocaine from Colombia to Mexico in a  
15 successful manner to recover the money that had been lost.

16 Q During this time in 2004, did the defendant ever express  
17 an interest in your personal life?

18 A Yes.

19 Q Can you please explain the circumstances?

20 A One of my children had been born and he asked me to be  
21 his Godfather.

22 Q How did you respond to that?

23 A I said yes.

24 Q Why did you say yes?

25 A He was always a person who showed a lot of respect for

Rosero - direct - Parlovecchio

2258

1 me, and within the organization, it was an honor to have him  
2 as a Godfather.

3 Q Mr. Rosero, who is Vicente Carrillo?

4 A I never met him, but he was Amado Carrillo-Fuentes'  
5 brother.

6 Q Are you aware of the relationship that the defendant had  
7 with Vicente Carrillo around this time, in late 2004 into  
8 2005?

9 A Well, at first they were very good friends.

10 Q Did that change?

11 A Yes, Mr. Ignacio Coronel mentioned to me that a problem  
12 had come up between them due to one of Vicente Carrillo's  
13 brothers.

14 Q What was the problem?

15 A He mentioned to me that Vicente Carrillo's brother had  
16 taken a very aggressive and very offensive position towards  
17 Mr. Joaquin Guzmán.

18 Q Did anything happen as a result?

19 A Mr. Ignacio Coronel mentioned to me that Vicente  
20 Carrillo's brother had ended up dead, and unfortunately, also  
21 Mr. Joaquin Guzmán Loera's brother had died.

22 THE INTERPRETER: Interpreter's correction,  
23 Mr. Joaquin Guzmán Loera's son had also died.

24 BY MS. PARLOVECCHIO:

25 Q I am now going to direct your attention to 2006.

Rosero - direct - Parlovecchio

2259

1 Did you arrange any cocaine shipments with members  
2 of the Sinaloa Cartel that year?

3 A Yes.

4 Q What type of shipment was it?

5 A We started to put together a shipment of 5,000 kilos  
6 using a semi-submersible.

7 Q When you say "we," who are you referring to?

8 A Mr. Jorge Mira sent me very clear instructions for me to  
9 speak to someone, whom I had never seen before. With whom --  
10 well, I eventually met the gentleman and we began to have the  
11 first approaches about this shipment.

12 Q What was your understanding of who this gentleman was?

13 A At first I knew nothing about him, but then Mr. Arturo  
14 Beltran told me that the person I had been speaking with was  
15 the son of a certain El Azul.

16 Q Who is El Azul?

17 A I don't know the gentleman in person, but I had  
18 references. I had heard from both Colombia and from  
19 Mr. Ignacio Coronel that he was a very important person within  
20 the organization.

21 Q Turning back to the submarine shipment, what was your  
22 involvement in the shipment?

23 A Well, I organized it with the gentleman I mentioned  
24 already, with supposedly El Azul's son; the place, a place of  
25 sailing, place of arrival, the time of arrival, the quantity,

Rosero - direct - Parlovecchio

2260

1 the quantity in which they were going to invest, all the  
2 details.

3 Q Where was the submarine received?

4 A In Chiapas.

5 Q Who received it in Chiapas?

6 A Mr. Marquitos.

7 Q Did you know who Marquitos was working for principally at  
8 this time?

9 A When I was together with them, I could -- I was able to  
10 realize that the gentleman worked directly, that his boss was  
11 Mr. Mayo Zambada.

12 Q You mentioned that when you were "together with them."  
13 Who were you referring to?

14 A I referred to -- well, I personally went to Chiapas and I  
15 got together with Mr. Marquitos and his assistants.

16 Q Was any of the cocaine from this semi-submersible  
17 shipment sold to any leaders of the Sinaloa Cartel?

18 A Yes. When it was decided that that product had to go to  
19 Culiacán, and had to be sold in Culiacán, 200 kilos out of  
20 that product, I got in touch with Licenciado to tell him, to  
21 ask him whether Mr. Joaquin Guzmán Loera might want to  
22 purchase them at a way lower price than the price in Culiacán.

23 Q Did Licenciado accept your offer?

24 A Yes, he did. And he sent -- Mr. Joaquin Guzmán Loera  
25 sent his thanks and, you know, it was a token of appreciation

Rosero - direct - Parlovecchio

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1 for Mr. Joaquin Guzmán Loera.

2 Q I am showing you Government's Exhibit 11-A.

3 MS. PARLOVECCHIO: It's in evidence.

4 (Exhibit published.)

5 BY MS. PARLOVECCHIO:

6 Q Is this the person you referred to as Licenciado?

7 A Yes.

8 Q I now want to direct your attention to 2007.

9 Did you become aware of any conflicts the Sinaloa  
10 Cartel was involved in at that time?

11 A Yes. Mr. Ignacio Coronel called me to tell me that a war  
12 had broken out between Joaquin Guzmán Loera against Mr. Arturo  
13 Beltran.

14 Q Did you do any other cocaine shipments to Mexico after  
15 the conflict between the Sinaloa Cartel -- I'm sorry, Joaquin  
16 Guzmán Loera became involved in a conflict with Arturo  
17 Beltran-Leyva?

18 A Never again.

19 Q And just taking a step back, when Nacho Coronel informed  
20 you that there had been a conflict between Joaquin Guzmán  
21 Loera and Arturo Beltran-Leyva, did Ignacio Coronel tell you  
22 what side he was aligned with?

23 A Obviously, Mr. Ignacio Coronel took the side of Joaquin  
24 Guzmán Loera against Arturo Beltran-Leyva.

25 Q Now, you testified that you never did cocaine shipments

Rosero - direct - Parlovecchio

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1 with the cartel again after that.

2 Why not?

3 A Well, first of all, Mr. Juan Carlos Ramirez had left the  
4 country. Mr. Laureano Renteria had been arrested and then  
5 later he had been killed. Sergio Ramirez also left the  
6 country and he no longer wanted to continue working. And I,  
7 frankly, did not want to work anymore because I did not want  
8 to be in the middle of a war.

9 Q What war?

10 A The war between the Beltran-Leyvas and Joaquin Guzmán and  
11 Mr. Ignacio Coronel.

12 Q When was the last time you saw the defendant?

13 A It was, perhaps, when the shipment of the 3,000 kilos got  
14 lost, when I went up to let him know. Perhaps it was then.

15 Q And why didn't you see the defendant after that?

16 A Well, the circumstances by then had changed. It was very  
17 complicated for me to move to Culiacán, to go where  
18 Mr. Joaquin Guzmán was, and I also had changed my place of  
19 residence from Guadalajara. I left Guadalajara, I tried to be  
20 like in hiding. I went into hiding.

21 Q Were you doing business with the defendant anymore at  
22 that point?

23 A When I saw him last, yes.

24 Q And after 2007, did you do business with him anymore?

25 A No, never again.

Rosero - direct - Parlovecchio

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1 MS. PARLOVECCHIO: Can I have one moment, Your  
2 Honor?

3 THE COURT: Yes.

4 MS. PARLOVECCHIO: No further questions, Your Honor.

5 THE COURT: Mr. Balarezo, what's your preference?  
6 Do you want to start now?

7 MR. BALAREZO: We could go after lunch.

8 THE COURT: Okay, let's take our lunch break, ladies  
9 and gentlemen. We'll come back here at 1:05. Please remember  
10 not to talk about the case amongst yourselves.

11 See you at 1:05.

12 (Jury exits.)

13 THE COURT: Lunch recess.

14

15 (Lunch recess taken.)

16

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RMR

CRR

RPR



Proceedings

2264

1                   A F T E R N O O N   S E S S I O N

2                   (In open court.)

3                   (The Hon. Brian M. Cogan, presiding.)

4                   (Defendant present.)

5           (The following occurs outside the presence of the jury.)

6           THE COURT: I understand what is happening. The  
7 witness had a personal problem and so we are calling a new  
8 witness, right?

9           MS. PARLOVECCHIO: Yes, Your Honor.

10          THE COURT: And reserving cross-examination.

11          MS. PARLOVECCHIO: Thank you.

12          THE COURT: Bring them in, please.

13          (Jury enters.)

14          THE COURT: Ladies and gentlemen, the witness that  
15 we had on the stand had a personal emergency that he had to  
16 attend to. So we are going to put off his cross-examination  
17 until he takes care of that and the Government will call its  
18 next witness, but we will hear from that witness for  
19 cross-examination.

20          MS. PARLOVECCHIO: Just a slight clarification, if I  
21 may.

22          (Pause in proceedings.)

23          THE COURT: What I just told you, ladies and  
24 gentlemen, was wrong. The reason that we are not hearing  
25 cross-examination on the prior witness is because this witness

Moloney - direct - Robotti

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1 from whom you are about to hear has something he needs to take  
2 care of. So we are going to do his direct examination. When  
3 that is done he will leave and we will have the other witness  
4 come back and this witness will come back for his  
5 cross-examination.

6 MR. ROBOTTI: This witness will be crossed as well.  
7 We are just going to take him out of order.

8 MR. LICHTMAN: It's very possible that we can do the  
9 cross quickly as well.

10 THE COURT: Okay. In any event, we are proceeding  
11 with a new witness.

12 (Witness takes the stand.)

13 THE COURTROOM DEPUTY: Please raise your right hand.

14 (Witness sworn/affirmed.)

15 THE COURTROOM DEPUTY: Please state and spell your  
16 name for the record.

17 THE WITNESS: Noel Moloney M-O-L-O-N-E-Y.

18 (Continued on the following page.)  
19  
20  
21  
22  
23  
24  
25

Moloney - direct - Robotti

2266

1 NOEL MOLONEY,

2 called by the Government, having been

3 first duly sworn, was examined and testified

4 as follows:

5 DIRECT EXAMINATION

6 BY MR. ROBOTTI:

7 Q Good afternoon. How are you?

8 A Very well, sir.

9 Q Are you employed?

10 A Yes, sir.

11 Q Where are you employed?

12 A With U.S. Customs and Border Protection.

13 Q Is that also known as CBP?

14 A Yes.

15 Q How long have you worked with CBP?

16 A 15 years and a few months.

17 Q What's your position there?

18 A I'm a supervisor for a U.S. Customs and Border Protection  
19 at the Port of Newark.

20 Q What are your current duties and responsibilities?

21 A Currently I'm supervising a team of cargo inspection  
22 officers. I supervise them to a daily basis as well as cargo  
23 examinations.

24 Q And what did you do before working at CBP?

25 A Prior to my employment with the federal government, I was

Moloney - direct - Robotti

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1 a New York City detective.

2 Q Now, in the course of your work at CBP, have you become  
3 familiar with VACIS, V-A-C-I-S?

4 A Yes, sir.

5 Q And what does VACIS stand for?

6 A It's a vehicle and cargo inspection system.

7 Q And what does the VACIS system do?

8 A Put in a nutshell, the VACIS system is designed to  
9 inspect conveyances; trains, boats, tractor trailers, any type  
10 of self-propelled motor vehicle. It also looks at cargo so  
11 you get a better idea as to what's inside the container that  
12 the cargo is in.

13 Q Where are VACIS images typically captured?

14 A The port of entries. It could be a seaport, it could be  
15 a land border or it could be an airport.

16 Q When those images are captured, where are they stored?

17 A On a CBP database.

18 Q In connection with your work at CBP, have you been  
19 trained on the VACIS system?

20 A Yes, sir.

21 Q Can you describe that training?

22 A The training is the ability to utilize the system, to be  
23 able to take a look at the images, to differentiate what could  
24 be anomalies which could be areas of interest within that  
25 cargo that we may want to take a look at just to make sure the

Moloney - direct - Robotti

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1 cargo on the manifest is, in fact, what we're looking at on  
2 the image.

3 Q During approximately what years has the CBP used the  
4 VACIS system?

5 A It was introduced in about 1997 and is currently still  
6 used today.

7 Q And you mentioned the VACIS system produces images of  
8 these containers and conveyances; is that right?

9 A That's correct, sir.

10 Q Where are those images stored?

11 A On a CBP database.

12 Q Could you generally describe the database?

13 A Basically the images that are stored in there are  
14 whatever is captured by the machine. It's basically placed on  
15 that and then it's taken a look at -- we take a look to  
16 determine whether or not the images are, in fact, as I stated  
17 before, the commodity that's with inside the boxes or the  
18 conveyances.

19 Q During the course of your work, have you become familiar  
20 with VACIS images?

21 A Yes, sir.

22 Q I would like to show you what's been marked for  
23 identification as Government Exhibit 216-36 to Government  
24 Exhibit 216-41. These will appear on the screen right next to  
25 you. Do you recognize these?

Moloney - direct - Robotti

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1 A Yes, sir. This is the copy of what we would receive  
2 after we take the image.

3 Q And how do you recognize these images?

4 A Basically that the way that it's depicted on here, but it  
5 also has the information on the right-hand side which would  
6 indicate the amount of images starting with the dates. It  
7 also has the picture in the top left-hand corner which is the  
8 actual conveyance that we're looking at. And then below that  
9 there's two pictures of the actual railcar or the commodity in  
10 any case that we would be looking at to make a determination  
11 as to whether we want to further inspect that.

12 Q To make clear, you recognize all of these as VACIS  
13 images?

14 A Yes, sir.

15 Q Are these VACIS images kept in the ordinary course of  
16 CBP's activities?

17 A Yes, sir.

18 Q Were these images captured in the database at the time of  
19 inspection?

20 A Yes, they are.

21 Q Are VACIS inspections a regular practice of CBP?

22 A Yes, sir.

23 MR. ROBOTTI: Your Honor, the Government offers  
24 Government Exhibits 216-36 to 216-41 into evidence.

25 MR. LICHTMAN: No objection.

Moloney - direct - Robotti

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1 THE COURT: Received.

2 (Government Exhibits 216-36 to 216-41 received in  
3 evidence.)

4 (Exhibit published.)

5 BY MR. ROBOTTI:

6 Q So, first, I would like to look at Government Exhibit  
7 216-41. And could you just walk the jury through what we see  
8 in this image?

9 A Yes, if you're looking at the top left-hand corner, you  
10 will notice that there's a picture of what looks like a  
11 gigantic cylindrical unit. Basically that's a railcar and  
12 those railcars are typically used for some sort of chemicals.

13 Q The top left corner here?

14 A Correct, yes.

15 Q Looking at this picture on the right here what do we see  
16 here?

17 A The picture to the right would be the image of the car  
18 that's before or after, depending on how the system is set up  
19 so that would be either the next image that you're going to  
20 look at or the previous image that came through the VACIS.

21 Q And looking at the second row of images here, what's  
22 this?

23 A What you're looking at in the first long tubular shape is  
24 the actual railcar that's the machine that we used. It takes  
25 a look for a better turn to X-ray that to see what's inside of

Moloney - direct - Robotti

2271

1 it.

2 Q And the final row of image here, the last image, what do  
3 we see?

4 A That's the same image that you're looking at. It just  
5 has a different palate to it. You're looking at it in a  
6 different way. Nothing is changed. It's the same item just  
7 looking at it with a different shine of light on it.

8 Q Are you able to see the date on which this image was  
9 taken here?

10 A Yes, sir. It's 2/13.

11 Q And what year?

12 A This one -- 2003. I'm sorry, it's vague.

13 Q Could you circle where that is on the image for the jury?

14 A (Witness complies.)

15 Q So looking at this particular image in Government Exhibit  
16 216-41, are there any anomalies here?

17 A Not in this one, sir, no.

18 Q I'd like to show you what's Government Exhibit 215-5  
19 which is in evidence already.

20 (Exhibit published.)

21 Q And just as a point of reference, are these the type of  
22 tanker cars that we're looking at in these images?

23 A Yes, sir.

24 Q Now I'd like to look at Government Exhibit 216-36 by  
25 comparison here.



Moloney - direct - Robotti

2272

1 (Exhibit published.)

2 Q And what's this?

3 A This is also a VACIS image of a tanker.

4 Q And what do we see in the top left corner here?

5 A You see the image as it appears to the officer working  
6 it, which would be the tanker car coming into view before it's  
7 X-rayed.

8 Q Okay. And below that image what's this?

9 A That is the actual X-ray image of the tanker.

10 Q And do we see the date of the image here?

11 A Yes, sir. It's 2002.

12 Q And what day?

13 A I'm sorry, 12/30.

14 Q And could we circle that for the jury there?

15 A Yes, sure.

16 Q And do we see the tanker car number here?

17 A Yes. It's G as in George, A as in Adam, T as in Thomas  
18 and X as in X-ray, 124006.

19 Q And do you see any anomalies in this image?

20 A Compared to the previous image, yes, sir.

21 Q Could you identify for us where you see those anomalies?

22 A In this particular one -- shall I circle it?

23 Q Yes. That would be great.

24 A In this particular one in the nose cap area on both ends  
25 of this particular tanker it's a very, very dark area and that

Moloney - direct - Robotti

2273

1 would become an area of interest that would be inspected  
2 further in the secondary situation.

3 Q And I would just like to show you two other images here.  
4 Government Exhibit 216-39. This is in evidence.

5 (Exhibit published.)

6 Q Okay. What's this?

7 A This is also another railcar, a tanker car, sir.

8 Q And this image appears to be shorter than the others. Do  
9 you know why that is?

10 A Yes. What the system does is normally there's a space  
11 between the cars. When I say "cars" I mean the railcars. And  
12 what the system is designed to do is within that space it  
13 should capture that complete image and then elongate it. And  
14 some sensors, depending on the speed of the train coming  
15 through, it can capture it really quickly and shorten the  
16 image, but the whole image is still there.

17 Q This is still an image of the same style tanker car we  
18 looked at in 215-5?

19 A That's correct, sir.

20 Q And despite this image being shortened, are you able to  
21 detect anomalies here?

22 A Yes, sir. This is also something I would send in for a  
23 secondary inspection. May I circle it?

24 Q Yes, that would be great.

25 A So similar to the first one that we had seen that was

Moloney - direct - Robotti

2274

1 longer, this here would also have the end caps which are very  
2 dark and if you're looking at lots of these throughout the  
3 day, you will notice that it should be able to go through and  
4 you won't see anything in the ends of it that are very, very  
5 dark. So that would be something that I would send in for a  
6 further inspection.

7 Q And looking finally at Government Exhibit 216-40, what's  
8 this?

9 A This is also a railcar.

10 Q And this one appears to have a white line running through  
11 it. Do you know why that is?

12 A That's probably something to do with the printer, I would  
13 imagine.

14 Q Are you able to see anomalies here?

15 A Yes. Shall I circle it?

16 Q Yes, please.

17 A Similar to the one previous to this, again the dark  
18 shaded area in both of these cap areas here would be an area  
19 of interest of which I would send in for a further  
20 examination.

21 Q And do you know whether any of these tanker cars in  
22 Government Exhibit 216-36 to 216-41 were, in fact, sent in for  
23 secondary inspection?

24 A I don't know that, sir.

25 MR. ROBOTTI: Thank you very much.

Moloney - cross - Lichtman

2275

1 THE COURT: Are we doing cross?

2 MR. LICHTMAN: Just one from here, Judge.

3 THE COURT:

4 CROSS-EXAMINATION

5 BY MR. LICHTMAN:

6 Q Officer, this VACIS system, it's basically an X-ray of  
7 sorts?

8 A For layman's terms it's an X-ray. It doesn't do an X-ray  
9 as a normal X-ray would be done or normal X-rays are  
10 generated. This is done in a similar fashion.

11 Q But it shows the inside which you can't see from the  
12 outside?

13 A That's correct, sir.

14 Q It doesn't show every detail, but it shows heft or bulk?

15 A I'm sorry?

16 Q It shows the bulk, something that's inside of the tanker?

17 A An anomaly. That's referred to as an anomaly. If it  
18 doesn't look like it's supposed to be there after looking at  
19 numerous ones similar to this, if it looks different, then  
20 that would warrant further inspection.

21 Q When you say anomaly, that's something that's different  
22 from what you would expect within an oil tanker or something  
23 that has liquid?

24 A Correct.

25 Q And an anomaly is something that's solid as opposed to

Moloney - cross - Lichtman

2276

1 liquid?

2 A More dense would be the proper terminology.

3 Q And obviously a solid is more dense than a liquid?

4 A Not really. It depends on what the liquid is, sir. Some  
5 liquids are going to give you -- in this particular system,  
6 are going to appear more dense than other liquids.

7 Q But the anomaly is something that is denser than the rest  
8 of what's inside the tank?

9 A That's correct, sir.

10 Q And that's why you're getting the heavier shading at the  
11 front and the back of the cone?

12 A That's correct.

13 Q Did you use cone?

14 A No. It's just the ends look like they're cylindrical.

15 Q This VACIS system, was it a secret system that was in  
16 place?

17 MR. ROBOTTI: Objection.

18 THE COURT: Sustained.

19 BY MR. LICHTMAN:

20 Q Was it openly used?

21 MR. ROBOTTI: Objection.

22 THE COURT: Sustained.

23 BY MR. LICHTMAN:

24 Q Was there ever any publication or public announcement  
25 that the VACIS system was being used by your office?

Moloney - cross - Lichtman

2277

1 MR. ROBOTTI: Objection.

2 THE COURT: Overruled.

3 A I don't believe so, sir.

4 Q But this wasn't something that only you knew about, was  
5 it?

6 MR. ROBOTTI: Objection.

7 THE COURT: Overruled. I see where he's going.

8 A No.

9 Q So this wasn't secret?

10 MR. ROBOTTI: Objection.

11 THE COURT: Sustained.

12 MR. LICHTMAN: No other questions. I figured I  
13 would try it a different way.

14 THE COURT: Any redirect?

15 MR. ROBOTTI: No, Your Honor.

16 THE COURT: You may step down. Thank you.

17 THE WITNESS: Thank you for taking consideration for  
18 my emergency this afternoon. Thank you, folks. Have a good  
19 day.

20 (Witness excused.)

21 THE COURT: So I take it we're going to have the  
22 prior witness back for cross-examination?

23 MS. PARLOVECCHIO: Yes, Your Honor.

24 THE COURT: Let's do that.

25 For example, Mr. Lichtman, liquid mercury is much

Moloney - cross - Lichtman

2278

1 more dense than most solids.

2 MR. LICHTMAN: I'm going to order the transcript  
3 just for that answer. THE COURT: Cross-examination.

4 MR. BALAREZO: Thank you, Your Honor.

5 (Continued on the following page.)  
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RPR

Rosero - cross - Balarezo

2279

1 **GERMAN ROSERO,**

2 called as a witness, having been previously duly

3 sworn, was examined and testified as follows:

4 CROSS-EXAMINATION

5 BY MR. BALAREZO:

6 Q Good afternoon Mr. Rosero. How are you?

7 A Good afternoon. Very well, thank you.

8 Q Mr. Rosero, I want to start off a little bit with your  
9 background. I think on direct examination you testified that  
10 you were born Ipiales Narino, Colombia?

11 A Yes.

12 Q And that's a relatively small city on the border with  
13 Ecuador; is that right?

14 A Yes.

15 Q Now, you came -- I think it's obvious, you came from a  
16 nice, middle-class family in Colombia?

17 A Yes.

18 Q Did you have any opportunities as a youth?

19 A I had the opportunity to go to university.

20 Q Well, before you had the opportunity to go to university  
21 you actually had the opportunity to go to a Catholic school;  
22 right?

23 A Yes.

24 Q And that was in Cali?

25 A Yes.



Rosero - cross - Balarezo

2280

1 Q So it's fair to say that you and your family at that  
2 point were not dirt poor; correct?

3 A No.

4 Q You weren't -- I don't know, you weren't selling oranges  
5 on the streets of Narino or Cali?

6 A No.

7 Q You weren't harvesting cocoa leaves on the hillsides of  
8 Colombia?

9 A No.

10 Q You weren't harvesting poppy or marijuana; right?

11 A No.

12 Q In fact, you even had shoes to wear; correct?

13 A Yes.

14 Q So you had a nice little youth; correct?

15 A Yes.

16 Q So, now, I believe you were born in 1964; is that right?

17 A Yes.

18 Q So if Colombia is like the United States, you go to  
19 elementary school, high school and you graduated, what, around  
20 1982 from high school?

21 A Yes.

22 Q And then you went into the Army for a couple of years?

23 A One year.

24 Q So you got out in 1983; is that right?

25 A Yes.

Rosero - cross - Balarezo

2281

1 Q And you started studying law right after that. You went  
2 to the Buenaventura, I believe; is that right?

3 A The University of San Buenaventura.

4 Q And Colombia is not like the United States; you basically  
5 go into university and you study and you come out a lawyer;  
6 right?

7 A So you do five years and then you have an apprenticeship  
8 year and then you have to do a thesis.

9 Q Now I'm just going to ask you, just so we know these  
10 names as we go forward, who's Claudia Bedoya, B-E-D-O-Y-A?

11 A She was a girlfriend of mine when I was in the Army.

12 Q And then around that time when you were in the Army you  
13 were friends with a guy named Sergio Ramirez?

14 A Yes.

15 Q And Sergio Ramirez is the Sergio that you've been talking  
16 about as kind of the right hand man to Chupeta; correct?

17 A Yes.

18 Q And Sergio Ramirez was actually a childhood friend of  
19 yours; you knew him from your youth?

20 A Yes, I know him from that time, from the time I was in  
21 the Army.

22 Q So yesterday you didn't testify here under oath that he  
23 was your childhood friend?

24 A I told them that we had been friends since we were young.

25 Q Now, after those five years of law school you became a

Rosero - cross - Balarezo

2282

1 public defender in Colombia; right?

2 A Yes.

3 Q And public defenders in Colombia probably don't make a  
4 lot of money do they?

5 A No.

6 Q And were you married at the time?

7 A No.

8 Q But you were a single lawyer in Colombia not making a lot  
9 of money; right?

10 A Yes.

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12 (Continued on the following page.)

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Rosero - cross - Balarezo

2283

1 BY MR. BALAREZO: (Continuing)

2 Q Now, you mentioned that some guy named Cuchilla --  
3 yesterday, I believe you testified under oath that somebody  
4 named Cuchilla tried to kill you, is that right?

5 MS. PARLOVECCHIO: Objection.

6 THE COURT: One word.

7 MS. PARLOVECCHIO: Misstates the testimony.

8 THE COURT: Overruled.

9 A Yes.

10 MR. BALAREZO: Can I have this for the witness,  
11 please. Defense Exhibit 253.

12 Q Can you see that picture?

13 A Yes.

14 Q Who do you recognize that to be?

15 A Cuchilla.

16 Q And Cuchilla's name was actually Juan Carlos Ortiz  
17 Escobar, correct?

18 A Yes.

19 Q And that Escobar, that's because he was a nephew of Pablo  
20 Escobar, right?

21 A I don't know. I don't think so.

22 Q But you know he was a drug trafficker, correct?

23 A Are you referring to --

24 Q Everybody knows --

25 A -- Pablo Escobar or Cuchilla?

Rosero - cross - Balarezo

2284

1 THE COURT: Wait. You know, you understand.

2 MR. BALAREZO: I do.

3 THE COURT: Translate the answer, please.

4 A Are you referring to Pablo Escobar or to Cuchilla?

5 MR. BALAREZO: Your Honor, I move into evidence 253.

6 THE COURT: Any objection?

7 MS. PARLOVECCHIO: No objection.

8 THE COURT: Received.

9 (Defense Exhibit 253 so marked.)

10 Q Well, I think we all know that Pablo Escobar was a drug  
11 trafficker, right?

12 MS. PARLOVECCHIO: Objection.

13 THE COURT: Sustained.

14 Q Did you know that Pablo Escobar was a drug trafficker?

15 MS. PARLOVECCHIO: Objection.

16 THE COURT: Sustained.

17 MR. BALAREZO: Very well, Judge.

18 Q This guy who's on the screen, Cuchilla, he wanted to kill  
19 you, correct?

20 A Yes.

21 Q And that's because he took an interest in Claudia?

22 A No.

23 Q Well, which of your girlfriends did he take an interest  
24 in?

25 A Ana Agudelo.

Rosero - cross - Balarezo

2285

1 Q And Ana Agudelo was a love interest of Cuchilla's, right?

2 A Yes.

3 Q And so with you?

4 A No.

5 Q Well, then why did Cuchilla want to kill you?

6 A Because she had been my girlfriend first. When I  
7 finished the relationship -- ended the relationship --  
8 interpreter correction -- he started going out with her.

9 Q Right. So you were no longer dating the young lady,  
10 correct?

11 A Correct.

12 Q So Cuchilla had, what did he care about you? You weren't  
13 in the picture anymore.

14 A Jealousy.

15 Q Jealousy? You're sure that's not just a little story you  
16 made up?

17 MS. PARLOVECCHIO: Objection.

18 THE COURT: Did you object?

19 MS. PARLOVECCHIO: Yes, I did.

20 THE COURT: Sustained.

21 Q Now --

22 THE COURT: You have to object louder. I didn't  
23 hear it.

24 MS. PARLOVECCHIO: I will. I'm sorry, Your Honor.

25 THE INTERPRETER: The interpreter did not hear.

Rosero - cross - Balarezo

2286

1 MS. PARLOVECCHIO: I will use this mic instead.

2 Q So when Cuchilla took an interest in trying to kill you,  
3 the ex relationship of his current relationship, you decided  
4 you had to leave Cali and go to Bogota, is that correct?

5 A Yes. First, I went to Ipiales.

6 Q But the reason you left Cali was because you feared for  
7 your safety?

8 A Yes.

9 Q You were afraid that Cuchilla was going to kill you?

10 A I didn't know who had ordered to kill me.

11 Q Let me show this for the witness only. It's Defense  
12 Exhibit 248. It's 3500GRA-8, page one.

13 I'll ask you a question first. I don't want to get  
14 ahead, but you've met with the government on many occasions,  
15 correct?

16 A Yes.

17 Q And back in 2009 when you first approached them, you met  
18 with them initially two times, correct? February 19, 2009 and  
19 June 29, 2009, is that right?

20 A Yes.

21 (Continued on next page.)  
22  
23  
24  
25

Sidebar

2287

1 Q I'm going to draw your attention --

2 MS. PARLOVECCHIO: Objection, Your Honor.

3 THE COURT: Sustained.

4 Let's have a sidebar, please.

5 (The following occurred at sidebar.)

6 MR. BALAREZO: I understand, Your Honor.

7 THE COURT: You understand?

8 MR. BALAREZO: Yes.

9 THE COURT: Move on to something else.

10 (Sidebar conference ends.)

11 (Continued on next page.)

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CMH

OCR

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FCRR



Rosero - cross - Balarezo

2288

1 BY MR. BALAREZO:

2 Q Sir, with respect to those meetings, do you recall  
3 discussing the situation with Cuchilla with the government?

4 A I don't understand the question.

5 Q Two meetings initially with the government.

6 A Okay.

7 Q You sat with them, they sat with you?

8 A Yes.

9 Q They asked you questions?

10 A Yes.

11 Q You talked?

12 A Yes.

13 Q Are you following me?

14 A Yes.

15 Q Okay. And the question was do you recall during those  
16 meetings talking to the government about this issue with  
17 Cuchilla?

18 A Yes.

19 Q And do you recall during those meetings explaining to  
20 them that after you become a public defender in Colombia, that  
21 Cuchilla wants to kill you over a girl?

22 A Yes.

23 Q So you do remember that now?

24 A Yes, of course.

25 Q So that was the same girl that you didn't, that you don't

Rosero - cross - Balarezo

2289

1 recall telling the government about a few minutes ago, right?

2 MS. PARLOVECCHIO: Objection.

3 THE COURT: Sustained.

4 Q Well, the reason you went to Cali -- excuse me -- you  
5 went to Bogota was because Cuchilla was trying to kill you,  
6 right?

7 A Somebody was trying to kill me. I didn't know who.

8 Q So did you have a lot of people that were trying to kill  
9 you at that time?

10 A I was a public defender and I didn't know what was going  
11 on.

12 Q So you weren't that good of a lawyer that your clients  
13 wanted to kill you?

14 MS. PARLOVECCHIO: Objection.

15 THE COURT: Sustained.

16 Q Now, when you did go to law school, you graduated, you  
17 became a public defender and you took an oath as an attorney  
18 in Colombia, right?

19 A Yes.

20 Q And do you remember what that oath was?

21 A I don't remember.

22 Q Do you have any idea what the general theme of that oath  
23 was?

24 A So when the priest at my university, the chancellor of  
25 the university is giving me my diploma, they make you swear

Rosero - cross - Balarezo

2290

1 loyalty to the laws, loyalty to your profession. That's what  
2 I remember.

3 Q Okay. So you took an oath as an attorney to uphold the  
4 law, right?

5 A Yes.

6 Q And on top of that, you took the oath to the priest?

7 A Yes.

8 Q And notwithstanding that oath, almost immediately after  
9 you took it, you started doing criminal activity, correct?

10 A Not immediately, no.

11 Q How long did you wait before you became a criminal?

12 A Maybe around five years.

13 Q Now, yesterday, I think you testified that your friend  
14 from youth said you had studied and became a doctor in Mexico,  
15 is that right?

16 A Yes.

17 Q And he became a drug trafficker, right?

18 A Yes.

19 Q And you did too?

20 A Yes.

21 Q Now, I'm going to put on the ELMO Defense Exhibit 228  
22 which is in evidence. You recognize this person, don't you?

23 A Juan Carlos Ramirez Abadia.

24 Q Also known as what?

25 A Chupeta.

Rosero - cross - Balarezo

2291

1 Q Now, when you became, began your association with  
2 Chupeta, you knew that he was a drug trafficker, right?

3 A Yes.

4 Q And when you began working for him, you immediately  
5 started committing crimes on behalf of Chupeta, right?

6 A No.

7 Q Well, you first started doing real estate work for him,  
8 correct?

9 A Yes.

10 Q And part of your work was to do contracts, buy/sell  
11 agreements, that kind of thing?

12 A Yes.

13 Q And do you know what the word "*testaferro*" means?

14 A Yes.

15 Q You were a *testaferro* for Chupeta, weren't you?

16 A No.

17 Q No? Well, tell the jury what is a *testaferro*.

18 A *Testaferro* is a person who allows their name to be used  
19 to be able to, to be able to have property in front of the  
20 law.

21 Q So the *testaferros* would basically lend their names to  
22 buy properties on behalf of Chupeta?

23 A Yes.

24 Q So that the law would be able to seize that property?

25 A Yes.

Rosero - cross - Balarezo

2292

1 THE COURT: "Would" or "wouldn't"?

2 MR. BALAREZO: "Would not."

3 THE COURT: "Would not"?

4 MR. BALAREZO: "Be able to seize the properties."

5 Should I repeat it for him?

6 THE COURT: I think so because the court reporter  
7 and I didn't get it.

8 Q The reason why large drug traffickers like Chupeta use a  
9 *testaferro* is because they want to hide their assets from the  
10 authorities, right?

11 MS. PARLOVECCHIO: Objection.

12 THE COURT: Overruled.

13 A Yes.

14 Q All right. Now, as part of your work with Chupeta, you  
15 also became aware that paying bribes to government officials  
16 is a crime, right?

17 A Yes.

18 Q And so is paying bribes to jail officials?

19 A Yes.

20 Q And now you also testified yesterday about some, some of  
21 Chupeta's guys that got arrested at some point during your  
22 work for him. Do you recall that?

23 A Yes.

24 Q And your job there was to get them, I think you called  
25 it, you wanted to be sure that they had a better quality of

Rosero - cross - Balarezo

2293

1 life. Do you remember that?

2 A For Chupeta, yes.

3 Q And for the guys, you didn't bribe the guards?

4 A No.

5 MR. BALAREZO: Let me just have one second,

6 Your Honor.

7 THE COURT: Yes.

8 (Pause.)

9 Q Now, we'll come back to that in a second, sir, but at  
10 some point I believe around 1996, Chupeta turned himself in to  
11 the Colombian authorities, do you remember that?

12 A Yes.

13 Q And your job there was to assure the better quality of  
14 life for Chupeta when he was in prison, right?

15 A Yes.

16 Q And, again, that's just a nice way of saying that you  
17 bribed prison officials to assure that better quality of life,  
18 right?

19 A Yes.

20 Q And that included probably bringing in, what, liquor for  
21 him?

22 A I did not have to do that.

23 Q So you had someone else bribe people for liquor, is that  
24 what you're saying?

25 A In jail, yes.

Rosero - cross - Balarezo

2294

1 Q And you didn't bribe any officials for better food for  
2 Chupeta?

3 A Yes, I did that.

4 Q And I think yesterday you also mentioned that you bribed  
5 officials so that he could get "special visits"?

6 A Yes.

7 Q All right. And that special visit, that's just a nicer  
8 way of saying hookers, right, prostitutes?

9 A No.

10 Q What were these special visits?

11 A At that time, Juan Carlos had two or three permanent  
12 partners and special visits referred to them or to people who  
13 needed to speak to Juan Carlos for longer times than, than the  
14 visits were for.

15 Q So the three love interests weren't hookers, they were  
16 just special visits, right?

17 MS. PARLOVECCHIO: Objection.

18 THE COURT: Overruled.

19 A They were people with whom he had a relationship.

20 Q Let's move on a little bit to 1997 in particular. In  
21 1997, you testified a lot about yesterday regarding the  
22 extradition laws in Colombia.

23 A Yes.

24 Q And Chupeta knew that he could possibly be extradited to  
25 the United States at that time, right?

Rosero - cross - Balarezo

2295

1 A Yes.

2 Q And he did not want to come to the United States because  
3 he knew he had to face justice here?

4 A Yes.

5 Q Now, I think you probably had heard, you probably heard a  
6 saying by Pablo Escobar: Better a tomb in Colombia than a  
7 jail in the United States. Do you remember that?

8 MS. PARLOVECCHIO: Objection.

9 Q Have you heard that?

10 THE COURT: Sustained.

11 Q So Chupeta didn't want to come to the United States so he  
12 had you bribe politicians, correct?

13 A Yes.

14 Q And your job was to pay these politicians? In fact,  
15 senators in Colombia got \$100,000 apiece?

16 A The senators did, yes.

17 Q And the representatives, they only got 42,500 in bribes  
18 apiece, correct?

19 A 42,000.

20 Q And, in fact, your little setup was so good that you  
21 rented hotel rooms where the politicians would come and pick  
22 up their envelopes of cash, right?

23 A Yes.

24 Q Now, how much did you pay out in bribes, do you recall?

25 A Approximately, I -- I paid approximately between 5 and



Rosero - cross - Balarezo

2296

1 \$6 million.

2 Q That's a lot of senators and congressmen?

3 A Yes.

4 Q And it was all for the purpose of allowing Chupeta to  
5 continue trafficking drugs, correct?

6 A No.

7 Q You just wanted to bribe politicians? Had nothing else  
8 to do?

9 A The only purpose of those bribes was that extradition in  
10 Colombia would pass the congress with no retroactivity.

11 Q And the point of no retroactivity was so that Chupeta was  
12 not be extradited to the United States?

13 A Yes.

14 Q So he could continue trafficking drugs?

15 MS. PARLOVECCHIO: Objection.

16 THE COURT: Sustained.

17 Q Sir, who is Carlos Medina Espinoza?

18 A That is the name that I used in Mexico.

19 Q Is that the name you were born with?

20 A No.

21 Q That was a fake name you used, right?

22 A Yes.

23 Q That was another one of your continuing lies, right?

24 A I don't understand.

25 Q That's all right. I don't want to confuse you.

Rosero - cross - Balarezo

2297

1 Who is Juan Manuel Organista Munoz?

2 A That's another fake name that I used in Mexico.

3 Q Was that fake name one -- was that also a lie that you  
4 used?

5 A That's another fake name that I used in Mexico.

6 Q And you had a fake Mexican passport?

7 A Yes.

8 Q And you had a fake Mexican driver's license?

9 A Yes.

10 Q And you had a fake I believe you called it an IFE, I-F-E,  
11 card?

12 A Yes.

13 Q And that's an identification that's used in Mexico?

14 A Yes.

15 Q And that was also a fake?

16 A Yes.

17 Q So whenever -- and the reason you used these fake  
18 license, passport, two identifications was because you were  
19 trying to protect yourself, correct?

20 A Yes.

21 Q So when it's time to protect you, you don't have a  
22 problem lying, correct?

23 A I don't understand.

24 Q Tell me what don't you understand about that question.

25 MS. PARLOVECCHIO: Objection.

Rosero - cross - Balarezo

2298

1 THE COURT: The witness can answer if you can  
2 answer. It is hard to tell someone, you know, what you don't  
3 know when you don't know.

4 MR. BALAREZO: I'll withdraw the question. I'll  
5 reask it.

6 Q You just testified that the reason you used a fake ID was  
7 in order to protect yourself, right?

8 A Yes.

9 Q Same thing with the passports, the license, the IFE card,  
10 all those things?

11 A Yes.

12 Q You didn't want the authorities to find out who you  
13 really were?

14 A Precisely.

15 Q You probably didn't want to know -- didn't want the  
16 people you were dealing with to know who you were?

17 A It was the authorities whom I did not want to know exactly.

18 Q Well, you didn't want the authorities to know because you  
19 didn't want to be arrested?

20 A No.

21 Q That's not the reason?

22 A I used those fake documents to be able to move around  
23 freely within Mexico because for a Colombian to be on the  
24 road, to get on the plane, Colombians have very much, very  
25 much surveilled in Mexico. (Continued on next page.)

Rosero - cross - Balarezo

2299

1 EXAMINATION CONTINUES

2 BY MR. BALAREZO:

3 Q And they're very much surveilled because you have a  
4 reputation as a drug trafficker, correct?

5 MS. PARLOVECCHIO: Objection.

6 THE COURT: Sustained.

7 Q Why are they very much surveilled in Mexico?

8 MS. PARLOVECCHIO: Objection.

9 THE COURT: No, I will let him answer that.

10 A Because of the cocaine traffic.

11 Q Now, let's move on to 1998. You said Chupeta asked you  
12 to make what I think you termed as an approach with the DEA.

13 Do you remember that part?

14 A Yes.

15 Q Chupeta wanted to cooperate with the DEA and he wanted  
16 you to make the contact, right?

17 A Yes. Well, not only me, there were other people.

18 Q Right, but I'm talking to you. So you were one of those  
19 people?

20 A Yes.

21 Q And the plan was that Chupeta wanted to be able to turn  
22 over loads of drugs, and maybe some people, to the DEA to get  
23 benefit, correct?

24 A Yes.

25 Q And I think that's what you termed as a *falso positivo*?

SAM

OCR

RMR

CRR

RPR

Rosero - cross - Balarezo

2300

1 A I don't recall. I don't remember what I was referring to  
2 when I said *falso positivo*.

3 Q Well, do you know the term *falso positivo*?

4 A Yes.

5 Q You said it yesterday?

6 MS. PARLOVECCHIO: Objection, misstates the  
7 testimony.

8 THE COURT: Sustained.

9 BY MR. BALAREZO:

10 Q What is a *falso positivo*?

11 A A *falso positivo* is when you set up a farce to deliver to  
12 DEA something that doesn't really correspond with reality.

13 Q Well, you wanted to turn over loads to the DEA, correct?

14 A But they were real.

15 Q So some real positives you wanted to turn over to the DEA  
16 then?

17 A Juan Carlos Ramirez wanted to turn over real positive to  
18 DEA in United States.

19 Q And one of the real positives that he wanted to turn  
20 over, I believe you said it was a load of 3,000 kilos, where  
21 1,000 kilos was going to be turned over to the DEA and the  
22 rest would be trafficked and sold and money gained; correct?

23 A I'll say it again. 2,000 kilos were to be sold in Mexico  
24 and the 5,000 -- the 1,000 remaining kilos were to be given  
25 over to DEA as a positive.

Rosero - cross - Balarezo

2301

1 Q They were to be turned over for credit for Chupeta,  
2 that's the whole point, right?

3 A Yes.

4 Q Now, 1998 was a big year for you professionally, correct?

5 A (No response.)

6 Q Do you remember 1998?

7 A Yes, of course I do. Yes.

8 Q That's when you moved on from bribing officials to  
9 actually becoming a drug trafficker, right?

10 A Yes.

11 Q Now, your buddy Sergio was a drug trafficker, as you  
12 said, and so was another boyhood friend of yours, Palau; do  
13 you remember him?

14 A Yes.

15 Q And they had both been working for Chupeta in Mexico?

16 A Yes.

17 Q And you decided to follow in their footsteps and go to  
18 Mexico for Chupeta, correct?

19 A I'm going to respond to that by saying that the intention  
20 was to obtain a benefit for Juan, not drug trafficking per se.

21 Q Not drug trafficking per se.

22 Well, you were going to help Juan send cocaine to  
23 Mexico, right?

24 A Yes.

25 Q And 2,000 kilos was going to be sold in Mexico?

Rosero - cross - Balarezo

2302

1 A Yes.

2 Q And Juan, or Chupeta, was going to make money off those  
3 2,000 kilos?

4 A Yes.

5 Q You don't consider that drug trafficking?

6 A Yes.

7 Q Now, you talked yesterday about on one occasion when you  
8 went to Mexico and you met with Arturo Guzmán, Hector Beltran,  
9 Mayo Zambada and Nacho Coronel.

10 Do you remember those?

11 A Yes.

12 Q And you didn't meet them all at once, but you first met  
13 with Arturo Guzmán and you pitched the deal to him?

14 A Yes.

15 Q And then he rejected your deal?

16 A Yes.

17 Q And then you met with Hector Beltran?

18 A Yes.

19 Q And he also rejected your offer, correct?

20 A Yes.

21 Q Now, do you know where Hector Beltran is?

22 A No, in Mexico, I don't know.

23 Q Do you know if he's alive or dead?

24 A No.

25 Q Now, you also -- well, Hector also rejected that deal you

Rosero - cross - Balarezo

2303

1 were offering him, right?

2 A Yes.

3 Q So you were a bit persistent and then you went to talk to  
4 Mayo Zambada?

5 A Yes.

6 Q And you pitched the deal to him also?

7 A Yes.

8 Q And --

9 THE COURT: Excuse me, Mr. Balarezo, when you're  
10 done with an exhibit, you need to take it off the screen so we  
11 can clear the markings.

12 MR. BALAREZO: Oh.

13 THE COURT: Okay, hang on one second.

14 (Pause.)

15 THE COURT: It looks like you have documents pushed  
16 up on the monitor and it's causing the markings.

17 MR. BALAREZO: Oh, sorry, Your Honor.

18 THE COURT: There we go. Okay, go ahead. Sorry.

19 BY MR. BALAREZO:

20 Q So, that time when you pitched that deal to Mayo Zambada,  
21 that was the first time -- well, the first and only time you  
22 met with him, correct?

23 A Yes.

24 Q And when you met Mayo Zambada, I believe you described it  
25 previously as meeting him at a huge home, right, luxurious?



Rosero - cross - Balarezo

2304

1 A It was a large home, luxurious.

2 Q All right. But once he turned you down, your persistence  
3 continued and you went and met with this man.

4 Who is this man, Government Exhibit 7?

5 (Exhibit published.)

6 A Ignacio Corone1.

7 Q Also known as Nacho?

8 A Yes.

9 Q Now, you pitched the exact same deal to him that Arturo  
10 had rejected, right?

11 A Yes.

12 Q And Hector had rejected?

13 A Yes.

14 Q And Mayo rejected?

15 A Yes.

16 Q But Nacho took it on?

17 A Yes.

18 MR. BALAREZO: Nacho, not Macho.

19 THE INTERPRETER: Nacho.

20 BY MR. BALAREZO:

21 Q And have you ever seen the movie The Godfather?

22 A Yes.

23 Q Do you know who Fredo is?

24 MS. PARLOVECCHIO: Objection.

25 THE COURT: Sustained.

Rosero - cross - Balarezo

2305

1 BY MR. BALAREZO:

2 Q Well, for some reason, Nacho Coronel was persuaded to  
3 accept this deal, right?

4 A Yes.

5 Q And the deal was eventually done, but the load was  
6 seized, I think you testified?

7 A Yes.

8 Q Now, yesterday you testified -- I think today, that Mayo,  
9 Nacho, Hector and Arturo were all working together, they were  
10 all part of the cartel in Sinaloa, correct?

11 A Yes.

12 Q But Nacho was able to make his own independent decision  
13 to do that deal with you, right?

14 A Yes.

15 Q Now, after this particular deal fell -- well, went  
16 wrong, you went back to Colombia?

17 A Yes.

18 Q And I believe you said you had made enough money from  
19 drug trafficking?

20 A No.

21 Q Well, you bought a ranch?

22 A Yes.

23 Q And you retired?

24 A No.

25 Q Were you using that law degree you swore to uphold?

Rosero - cross - Balarezo

2306

1 A Yes.

2 Q Were you still being a public defender at that point?

3 A No.

4 Q You had a successful practice, or were you still  
5 representing Chupeta?

6 A No.

7 Q What kind of business were you in at that point?

8 A I kept in touch with Sergio Ramirez and he and I were  
9 trying to do legal deals.

10 Q Your childhood buddy, who was a drug trafficker, you were  
11 trying to do legal business with him?

12 A With Sergio Ramirez, yes.

13 Q Now, during that time of your non-retirement, Sergio  
14 Ramirez did convince you to go back to Mexico, correct?

15 A Yes.

16 Q And did Sergio Ramirez convince you to go back to Mexico  
17 for legal business?

18 A No.

19 Q Well, what could it be? What could he ask you to go to  
20 Mexico for?

21 A He trusted me a lot.

22 Q Just answer my question.

23 What could he have asked you, what kind of business  
24 did he send you to Mexico for?

25 A Obviously, drug trafficking deals.

Rosero - cross - Balarezo

2307

1 Q Not the legal stuff you were trying to do in Colombia,  
2 right?

3 A No.

4 Q Let me stop right there for a second.

5 Your testimony yesterday and today is based on  
6 what's in your head, right?

7 A Yes.

8 Q You don't have any notes written up of what happened ten  
9 years ago?

10 A No.

11 Q Fifteen years ago?

12 A No.

13 Q And you are here under cooperation agreement with the  
14 Government, right?

15 A Yes.

16 Q And you want this jury to believe that everything you are  
17 telling them is true, correct?

18 A It is the truth.

19 Q And that is because you've been a very truthful and  
20 honorable person throughout your career and your life?

21 A I am telling the truth.

22 Q Answer my question.

23 A Can you repeat it?

24 Q You want them to believe you are being a truthful and  
25 honorable person because you've been a truthful and honorable

Rosero - cross - Balarezo

2308

1 person throughout your life?

2 A No, I'm answering the questions about my past.

3 Q Well, let me ask you some more questions about your past.

4 By the time Sergio Ramirez --

5 MR. BALAREZO: Can I have the ELM0?

6 BY MR. BALAREZO:

7 Q By the time Sergio Ramirez asked you to go to Mexico to,  
8 obviously, deal with drug trafficking, you had already been  
9 working with Chupeta or for Chupeta since about 1993; is that  
10 right?

11 (Exhibit published.)

12 A Yes.

13 Q So you were very aware with Chupeta's organization?

14 A Yes.

15 Q You knew how his organization worked?

16 A Yes.

17 Q You knew a lot of his lieutenants; Sergio, Laureano?

18 A Yes.

19 Q And you knew that, in general, although Chupeta was a big  
20 drug trafficker, himself -- Chupeta didn't have just one  
21 customer to sell drugs to, did he?

22 A No.

23 Q Well, you've talked a lot about this cartel, The Sinaloa.

24 You know that there were other, quote/unquote,  
25 cartels in Mexico, right?

Rosero - cross - Balarezo

2309

1 A Yes.

2 Q There was one in Tijuana?

3 A (No response.)

4 Q Come on, you've heard of it.

5 A Yes, yes.

6 Q There was one in Juarez, did you ever hear of that one?

7 A No.

8 Q Didn't hear of the Gulf Cartel either?

9 A Yes.

10 Q So there were other cartels in Mexico, quote/unquote,  
11 besides this cartel, The Sinaloa, that you're talking about,  
12 right?

13 A Yes.

14 Q So when you testified here under oath and tell this jury  
15 that these meetings that you had and these transactions that  
16 you did were with this man over here (indicating), with  
17 Joaquin Guzmán, right, and with Nacho, with Mayo, with Hector,  
18 with Arturo, all we have is your word saying that that's what  
19 happened; right?

20 A Yes.

21 Q Now, you said, on direct examination, that you were  
22 familiar with the term juanitas.

23 Do you remember that?

24 A Yes.

25 Q And juanitas was the name that Chupeta's organization,

Rosero - cross - Balarezo

2310

1 including you, gave various loads that supposedly went to  
2 Mexico from 2002 to 2006, I believe; is that right?

3 A Yes.

4 Q And does the time of the juanitas, 2002 to 2006, does  
5 that coincide with the time that you were in Mexico?

6 A Yes.

7 Q So, if there just happened to be some records of these  
8 juanitas explaining each of the ships -- or, excuse me, each  
9 of the loads, you are aware of each of those loads, correct,  
10 because you were the man in Mexico?

11 MS. PARLOVECCHIO: Objection, Your Honor.

12 THE COURT: Sustained.

13 BY MR. BALAREZO:

14 Q Well, on direct examination you mentioned some ledgers.

15 Do you remember that?

16 A Yes.

17 Q Have you ever seen any ledgers with respect to the  
18 juanitas?

19 A Very superficially. I wasn't in charge of the  
20 accounting, so it wasn't my job.

21 Q It wasn't your responsibility, I take it?

22 A I took care of my own accounting.

23 Q And did you do an accounting for each of these juanitas?

24 A No.

25 Q Well, what accounting did you keep on your own?

Rosero - cross - Balarezo

2311

1 A Every time there was a project finished, I kept an  
2 accounting of the expenses, who had been paid, who had been  
3 delivered to, and I would bring this information down to  
4 Colombia.

5 Q And, of course, when you met with the Government, you  
6 didn't turn those accounts over to them, right?

7 A I destroyed it. I always destroyed it.

8 MR. BALAREZO: If I could have one second, Your  
9 Honor.

10 BY MR. BALAREZO:

11 Q I want you to see Government Exhibit 97-A in evidence.  
12 (Exhibit published.)

13 A Yes.

14 Q Is it -- I'm sorry.

15 Is this Alfredo Vasquez that you testified today set  
16 up a meeting or that first meeting with you and Chapo?

17 A Yes.

18 Q It's the same guy that yesterday you said that, I think,  
19 time hasn't been kind to him, right?

20 A Yes.

21 Q And you can tell that he's wearing a jail jumpsuit in  
22 that picture, can't you?

23 A Yes.

24 Q Because he's in prison, right?

25 MS. PARLOVECCHIO: Objection.



Rosero - cross - Balarezo

2312

1 THE COURT: Sustained.

2 BY MR. BALAREZO:

3 Q You do understand, though, that prison doesn't make time  
4 go by, it's not kind to you, correct?

5 MS. PARLOVECCHIO: Objection.

6 THE COURT: Sustained.

7 BY MR. BALAREZO:

8 Q Now, when you met Chapo for that first time, you had like  
9 a seven-hour ride from Guadalajara?

10 A Yes.

11 Q It was by car?

12 A Yes.

13 Q And when you finally arrived at Chapo's -- the place  
14 where Chapo was staying, it was a very humble and basic house,  
15 correct?

16 A It wasn't a humble house.

17 MR. BALAREZO: One second.

18

19 (Continued on the following page.)

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Rosero - cross - Balarezo

2313

1 BY MR. BALAREZO:

2 MR. BALAREZO: Sorry, Your Honor. I can't find the  
3 document.

4 THE COURT: That is all right.

5 MR. BALAREZO: One second, Your Honor. I apologize.

6 THE COURT: That is okay. Maybe you want to go into  
7 something else and pick it up later.

8 MR. BALAREZO: Yes.

9 BY MR. BALAREZO:

10 Q Now, I want to deal specifically with a transaction that  
11 you said was done with Chapo sometime in 2004. There was a  
12 load of 4,000 kilos. Do you remember that one?

13 A 6,000, no, I do not recall 6,000 kilos.

14 Q What was the deal that you talked about something  
15 happened during Semana Santa, holy week?

16 A 8,000 kilos.

17 Q And when that transaction was made, was it sent as one  
18 load or multiple loads?

19 A Just one.

20 Q Now you are certain that that one was an 8,000 kilo load;  
21 right?

22 A Yes.

23 Q When was that load sent -- pardon me, when was that deal  
24 done?

25 A February.

Rosero - cross - Balarezo

2314

1 Q February what?

2 A February of 2004.

3 Q And that is one of those deals that you particularly  
4 negotiated with Joaquin Guzman; right?

5 A Yes.

6 Q You told the Government about this particular transaction  
7 before; correct?

8 A Yes.

9 Q Now, do you recall when you met with them back in  
10 February of 2008 and June of 2009, do you recall speaking with  
11 them about that particular load?

12 A Yes.

13 Q And what you said, just so we make sure we're talking  
14 about the same thing, you said that that particular load was  
15 boarded by the Coast Guard?

16 A Yes.

17 Q And was searched but eventually nothing was found?

18 A Yes.

19 Q And do you recall telling the government during those  
20 meetings that the load was a 6,000 load that was supposed to  
21 arrive a week before Easter of 2004?

22 A I told them that it was 8,000 kilos.

23 Q Do you recall saying 6,000?

24 A No.

25 Q Let me show you Defense Exhibit 248, Government 3500

Rosero - cross - Balarezo

2315

1 GRA-8?

2 MR. BALAREZO: For the witness only.

3 Q Do you see that?

4 A Yes.

5 Q Could you read the part that's in the red?

6 THE COURT: You want it translated for him?

7 MR. BALAREZO: Well the interpreter can. I'm sorry,  
8 just the section that's in the red.

9 A Okay.

10 Q Does that refresh your recollection as to whether or not  
11 you told the Government that it was a 6,000 kilo load?

12 A It was a load of 8,000 kilos. It says 6,000 kilos there.  
13 They probably made a mistake. They certainly made a mistake.  
14 It was a load of 8,000 kilos.

15 Q Do you remember meeting with the Government back in about  
16 August of 2015? It was a meeting in Miami, Florida.

17 A I don't remember.

18 Q Do you recall at another meeting besides the one we  
19 talked about previously having discussed that particular load  
20 with the Government?

21 A Yes, I told them about that load to the -- I told the  
22 Government about that load.

23 Q And do you recall another time you told the Government  
24 about that load, you mentioned that the deal was in February  
25 of 2005 and that the load was of 6,500 to 7,000 kilograms?

Rosero - cross - Balarezo

2316

1 A I am clear that the shipment was for 8,000 kilos.

2 Q Let me show you what's been marked as Defendant's

3 Exhibit --

4 THE COURT: All right let's have a sidebar, please

5 (Sidebar held outside of the hearing of the jury.)

6 (Continued on next page.)

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Sidebar

2317

1           (The following sidebar took place outside the  
2 hearing of the jury.)

3           THE COURT: I am just calling a sidebar to save some  
4 time. You are not refreshing his recollection. He has got a  
5 rock-solid recollection that it was 8,000, okay, and you  
6 cannot impeach him with a statement that's not his. It is the  
7 agent's statements.

8           MR. BALAREZO: Very well.

9           THE COURT: So if it doesn't refresh -- if he says I  
10 don't remember, maybe I did say that, fine, refresh him, but  
11 this guy doesn't need refreshing on this.

12           MR. BALAREZO: Very well.

13           (Sidebar ends.)

14           (Continued on next page.)

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Rosero - cross - Balarezo

2318

1 BY MR. BALAREZO: (Continuing.)

2 Q This particular load, the one that you say is for 8,000  
3 kilos, who -- who received that load out at sea?

4 A Julio Beltran.

5 Q This was the one where there was an issue about having  
6 the go-fast boats picking it up?

7 A Yes.

8 Q And there was a problem so the Mexicans needed to send  
9 out a tuna boat to pick it up, a problem out at sea?

10 A Yes.

11 Q And if you are certain of anything you are certain that  
12 it was Julio Beltran and not Chapo whose men picked up that  
13 load; right?

14 A Yes, it was Julio Beltran who picked it up.

15 Q And I believe yesterday or earlier today you said Julio  
16 Beltran worked on his own?

17 A Yes.

18 Q Now, with respect to the other two loads that you  
19 specifically testified about, there was loads for -- in  
20 September of 2004, there were loads for 10,000 kilos and  
21 12,500; am I correct?

22 A Yes.

23 Q And who was going to receive the 10,000 kilo load?

24 A Nacho Coronel.

25 Q And who was going to receive the 12,000 kilo load?

Rosero - cross - Balarezo

2319

1 A Arturo Beltran.

2 Q Now, your memory is pretty good on that; right?

3 A Well, I think so.

4 Q Now, do you recall when you met with the Government back  
5 in 2009 you also discussed these two loads with them?

6 A Yes.

7 Q And at that time you did say that the 10,000 was for  
8 Nacho and the 12,000 was for Chapo and Arturo; right?

9 A Yes.

10 Q Now, do you recall meeting also with the Government in  
11 2017 and discussing the same load?

12 A In 2017?

13 Q A year ago.

14 A Yes.

15 Q And do you remember that you told them different? You  
16 said Arturo was going to get the 10,000 and you said Nacho was  
17 going to get the 12,000?

18 A They probably made a mistake.

19 Q Not you?

20 A No.

21 Q Because it really doesn't matter who received it to you;  
22 right?

23 A It does matter who receives.

24 Q Now, as you said a little earlier you met with the  
25 Government many times in preparation for your testimony and



Rosero - cross - Balarezo

2320

1 for your cooperation; is that right?

2 A Yes.

3 Q And during some of these meetings you have specifically  
4 spoken about Chapo Guzman, my client; right?

5 A Yes.

6 Q And specifically with respect to Mr. Guzman's abilities  
7 to transport, you have told the Government that Chapo worked  
8 through Mayo Zambada; correct?

9 A No.

10 Q And you don't recall telling the Government that?

11 A No.

12 Q Do you recall telling the Government that Chapo did not  
13 have an organization of transporters of his own?

14 A No.

15 Q Let me show you Defendant's Exhibit 248.

16 MS. PARLOVECCHIO: What's the number, counsel?

17 MR. BALAREZO: GRA-8, page three.

18 The bottom box if I could have the interpreter  
19 review that for the witness.

20 Q There's no question pending. Have you reviewed that.

21 A Yes, I just did, I read it -- I it was just read to me,  
22 yes.

23 Q And does this document refresh your recollection as to  
24 whether or not in 2008 you told the Government, yes or no,  
25 that Chapo did not really have organization transporters of

Rosero - cross - Balarezo

2321

1 his own, yes or no?

2 A Yes.

3 Q And did you, in fact, tell the Government that?

4 A Yes.

5 Q And did you not tell the Government that Chapo worked  
6 through Mayo using workers in Chiapas, yes or no?

7 A Yes.

8 Q And you did tell the Government that?

9 A Yes.

10 Q And, of course, as part of your cooperation you are  
11 supposed to be truthful with the Government; right?

12 A Yes.

13 Q And as you sit here as a witness, you are under oath.  
14 You're supposed to be truthful with the jury; correct?

15 A Yes.

16 Q Now, you also, during some of these meetings, discussed  
17 with the Government particular areas that other -- that  
18 individuals controlled. Do you remember that part?

19 A Yes.

20 Q And particular ports where drugs would come in?

21 A Yes.

22 Q And, in fact, do you remember telling the Government  
23 during one of those meetings that Mayo Zambada controlled  
24 Chiapas?

25 A Yes.

Rosero - cross - Balarezo

2322

1 Q Not Chapo?

2 A No.

3 Q And do you recall telling the Government during those  
4 meetings that either Nacho or Arturo controlled Nayarit?

5 A Yes.

6 Q Not Chapo?

7 A Nope.

8 Q And do you also recall telling the Government during  
9 those meetings that either Arturo or Nacho controlled  
10 Acapulco?

11 A Yes.

12 Q Not Chapo?

13 A No.

14 Q Do you also recall telling the Government during those  
15 meetings that Arturo controlled the Port of Manzanillo?

16 A Yes.

17 Q Not Chapo?

18 A No.

19 Q Do you also recall telling the Government that the Plaza  
20 al Guadalajara belonged to Nacho?

21 A Yes.

22 Q Not Chapo; right?

23 A No.

24 Q And that you also recall or do you recall having told the  
25 Government at some point during these meetings that Arturo,

Rosero - cross - Balarezo

2323

1 meaning Arturo Beltran-Leyva, holds the airport, meaning  
2 controls the airport in Mexico City?

3 A Yes.

4 Q Not Chapo?

5 A No.

6 Q And do you also remember telling the prosecutors during  
7 your meetings that -- well, strike that.

8 Do you know at some point, Joaquin Guzman escaped  
9 from a jail in Colombia -- excuse me, in Mexico in 2003 --  
10 2001?

11 A Yes.

12 Q And do you also recall telling the Government that it was  
13 Nacho Coronel who gave money to Chapo to help him with that  
14 escape?

15 A No.

16 Q You don't remember that?

17 A No.

18 Q Let me show you Defense Exhibit 262. This is GRA 13,  
19 second page Bates number 161, just for the witness. If the  
20 interpreter can read the section that's marked in read?

21 THE INTERPRETER: By interpreter. I'm not sure the  
22 interpreter can read that.

23 MR. BALAREZO: Try, please.

24 THE INTERPRETER: The interpreter doesn't feel  
25 comfortable reading that handwriting. Doesn't want to make a

Rosero - cross - Balarezo

2324

1 mistake.

2 Q You don't remember that, do you?

3 A No.

4 Q Now, as part of the -- well, let me ask you this, do a  
5 lot of Colombians have nicknames? Is that a cultural thing  
6 with Colombians?

7 A Not all.

8 MR. BALAREZO: Government 90 in evidence.

9 (Exhibit published.)

10 Q That's you; right?

11 A Yes.

12 Q And your nickname, I think you said yesterday, was  
13 Barbas?

14 A Barbas.

15 Q And barbas basically refers to the hair around the bottom  
16 part of your face, right, a beard?

17 A Yes, a beard.

18 Q Were you ever called Marin?

19 A Yes.

20 Q Or Marino?

21 A Marin.

22 Q And were you also called Licenciado?

23 A Yes.

24 Q Or Lic?

25 A Yes.

Rosero - cross - Balarezo

2325

1 Q And that's because *licenciado* means -- that's what they  
2 use for lawyer in Colombia; right?

3 A In Mexico.

4 Q It's doctor in Colombia; right?

5 A Yes.

6 Q Thank you. Now, do you know what the word, the Spanish  
7 word, *barco* means, B-A-R-C-O?

8 A A boat.

9 Q Like on the water?

10 A Yes.

11 Q That wasn't one of your nicknames, was it?

12 A No.

13 Q Never?

14 A I don't know, no.

15 Q Now, you were working with the Chupeto organization for a  
16 very long time.

17 A Yes.

18 Q And you know obviously Juan Carlos Ramirez Abadia had a  
19 nickname. His was Chupeta?

20 A For the world, yes.

21 Q Government Number 84, Sergio Ramirez?

22 A Yes.

23 Q Pechuga?

24 A Yes.

25 (Continued on the following page.)

Rosero - cross - Balarezo

2326

1 BY MR. BALAREZO: (Continuing)

2 Q Defense 253. Cuchillo?

3 A Cuchilla.

4 Q Defendant. Defense 232, who's that?

5 A Laureano Renteria.

6 Q Did he have a nickname?

7 A Laurita.

8 Q Laurita. Alvaro Palau, Government Exhibit 80. What was  
9 his nickname?

10 A El Flaco.

11 Q Not El Gordo, right?

12 A No.

13 Q Now, your knowledge of this organization, do you ever, do  
14 you know who, who was referred to as "N"?

15 A No.

16 Q How about someone named Don R, D-O-N, R?

17 A No.

18 Q How about someone that went by the name of Nieto?

19 A No.

20 Q How about someone that went by the name of Riascos?

21 Riascos, with a "C."

22 A No.

23 Q How about someone by the name Olmedo?

24 A No.

25 Q How about somebody by the name of Olfato, O-L-F-A-T-O?

Rosero - cross - Balarezo

2327

1 A Alvaro Palau.

2 Q You remember that one, right?

3 A Yes.

4 Q How about Olafo?

5 A No.

6 Q How about Broder, B-R-O-D-E-R?

7 A Laureano Renteria's brother.

8 Q How about Oreste, O-R-E-S-T-E?

9 A Orestes. No.

10 Q How about Cha, C-H-A?

11 A No.

12 Q How about Mona Cha?

13 A Perhaps Camilo Molina.

14 Q And who is Camilo Molina?

15 A He was one of the Juan Carlos Ramirez's workers.

16 Q And how about a lady by the name of Yamile?

17 A No.

18 (Continued on next page.)

19

20

21

22

23

24

25



1 THE COURT: Mr. Balarezo, at a convenient time, or  
2 if you're close --

3 MR. BALAREZO: We can take it now because I may be  
4 able to get rid of some stuff.

5 THE COURT: Let's take a 15 minute break, ladies and  
6 gentlemen. Remember not to talk about the case amongst  
7 yourselves. We'll come back here at 3:15.

8 (Jury exits.)

9 THE COURT: Recess to 3:15.  
10 How much longer, do you think, Mr. Balarezo?

11 MR. BALAREZO: Twenty minutes max.

12 (Recess taken.)

13 (In open court; outside the presence of the jury.)

14 THE COURT: Let's have the jury, please.

15 (Jury enters.)

16 THE COURT: All right. Be seated.

17 Please continue, Mr. Balarezo.

18 MR. BALAREZO: Thank you, Your Honor.

19 (Continued on next page.)  
20  
21  
22  
23  
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25

Rosero - cross - Balarezo

2329

1 BY MR. BALAREZO:

2 Q Mr. Rosero, I'm just going to take you back really quick.  
3 Earlier, I had asked you if you had told the government at  
4 some point that Mr. Guzman lived in a humble and basic house.  
5 Do you remember that?

6 A Yes.

7 Q And that humble and basic house did not have any  
8 paintings of this type, did it? This is Government's 172-B.

9 A No.

10 Q And 172-A, same thing?

11 A No.

12 Q And when you were there, these multiple meetings at these  
13 small humble homes, you didn't see any large collection of  
14 expensive watches, did you?

15 A No.

16 Q You didn't see any gold bars lying around?

17 A No.

18 Q Any big piles of money lying around?

19 A No.

20 Q And on direct examination, you said there were several  
21 times when you went to see him in the mountains, that you flew  
22 Cessna planes, do you remember that?

23 A Yes.

24 Q And I think you described them as being old, well used  
25 airplanes, right?

Rosero - cross - Balarezo

2330

1 A Yes.

2 Q And that you would land on these dirt strips up in the  
3 mountains of the Sierra Madre?

4 A Yes.

5 Q You were never picked up in what's depicted here in  
6 Government Exhibit 810, were you?

7 A No.

8 Q You smiled a little bit. You recognize these planes,  
9 right?

10 A Yes, they're jets.

11 Q Not propellers?

12 A Right.

13 Q And the second exhibit, second page of that exhibit, same  
14 thing, you don't recognize this one as one of the Cessnas that  
15 you flew in, do you?

16 A No.

17 Q Now, you understand from your long time in the drug  
18 trafficking business that people do it, "do it" meaning  
19 traffic drugs, that they do it for money, right?

20 A Yes.

21 Q Now, that's why you did it too, correct?

22 A Yes.

23 Q Now, your career wasn't going that well so you needed a  
24 little extra income so you decided to traffic drugs along with  
25 Chupeta?

Rosero - cross - Balarezo

2331

1 MS. PARLOVECCHIO: Objection.

2 THE COURT: Sustained.

3 Q Well, you said on direct examination though that, that  
4 you didn't invest in any loads, is that right?

5 A Yes.

6 Q You merely got paid per kilo?

7 A Yes.

8 Q And then you got a bonus at the end if the deal went  
9 through?

10 A Yes.

11 Q Now, do you recall when meeting with the government many  
12 times, do you ever recall telling the government that  
13 Rosero -- and who's that?

14 A That's me.

15 Q And Enrique Mira, who's that?

16 A He's, he's Mario Valencia's nephew.

17 Q And Sergio?

18 A Sergio is Sergio Ramirez.

19 Q And do you recall telling the government at a meeting,  
20 January 10, 2018, this year, you told them that: Rosero,  
21 Enrique Mira and Sergio did the loads independently from Juan  
22 Carlos, obviously?

23 Yes or no. Do you remember saying that?

24 A No.

25 Q And do you recall also telling them that the typical

Rosero - cross - Balarezo

2332

1 shipments were about 3,000 kilos and when they increased to  
2 7,000, it was because Juan Carlos joined in? Do you remember  
3 that? Yes or no.

4 A Yes.

5 Q So the loads increased when Juan Carlos or Chupeta joins  
6 in, yes?

7 A Once he came in to manage the business directly.

8 (Continued on next page.)

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CMH

OCR

RMR

CRR

FCRR

Sidebar

2333

1 Q So let me show you Defense Exhibit 251 which is GRA-16,  
2 page one.

3 MR. BALAREZO: For the witness only.

4 MS. PARLOVECCHIO: Objection.

5 THE COURT: Sustained.

6 MR. BALAREZO: This is going back to the one he  
7 didn't remember. I'm sorry.

8 THE COURT: That's all right, but let's have a  
9 sidebar to follow up on that.

10 (The following occurred at sidebar.)

11 THE COURT: Okay. Look, you keep asking him this  
12 formal question, Do you remember telling the government X, and  
13 he says no. Now we don't know from that answer whether he  
14 doesn't remember telling the government this or whether he's  
15 quite sure he didn't tell the government this.

16 MR. BALAREZO: Right. I'll try to clarify it.

17 THE COURT: Clarify before you use the document.  
18 That was your objection?

19 MS. PARLOVECCHIO: Yes, Your Honor.

20 THE COURT: Okay.

21 (Sidebar conference ends.)

22 (Continued on next page.)

23

24

25

CMH

OCR

RMR

CRR

FCRR

Rosero - cross - Balarezo

2334

1 BY MR. BALAREZO:

2 Q Mr. Rosero, on January the 10th, 2018, do you remember  
3 telling the government that: Rosero, Enrique Mira and Sergio  
4 did the loads independently from Juan Carlos, obviously?

5 Do you remember saying that to the government?

6 A Yes.

7 Q And when you were doing loads independent of Juan Carlos,  
8 that was because you were doing loads for you, for Enrique  
9 Mira and for your childhood buddy, Sergio?

10 A I cannot answer yes or no. I'll have to explain it.

11 Q Well, let me ask you this. You're telling this jury that  
12 all you did was make \$100 per kilo of the drugs that you were  
13 involved with, right?

14 A Yes, between 100 and \$200 per kilo and between 100,000 --  
15 yes, \$100 per kilo and between 100,000 and 200,000 once the  
16 event was over.

17 Q And during the entire time that you worked with Chupeta  
18 and Enrique Mira and Sergio, how many kilos approximately did  
19 you traffic?

20 A I don't remember.

21 Q Well, you were involved with those two big shipments that  
22 were seized, the 10,000 and 12,500, right?

23 A The ones that were lost.

24 Q Did you ever get paid for those?

25 A No.

Rosero - cross - Balarezo

2335

1 Q So you worked for free?

2 A I would be paid as long as the merchandise was sold.

3 Q So you left Mexico at one point and you went back to  
4 Mexico to start drug trafficking but you really weren't making  
5 a lot of money, right?

6 A Enough for me.

7 Q Enough for you? Well, do you remember you testified  
8 yesterday that you were listed in something called OFAC?

9 A Yes.

10 Q And OFAC stands for the Office of Foreign Asset Controls,  
11 correct?

12 A Yes.

13 Q And you were put into that list by the United States  
14 Government in May of 2008, right?

15 A Yes.

16 Q And you know that the Office of Foreign Asset Control,  
17 OFAC, is an office of the U.S. Department of Treasury?

18 A Yes.

19 Q And the reason they put you -- strike that.

20 When the government, the U.S. Treasury put you in  
21 that OFAC list, they designated you a specially designated  
22 narcotics trafficker. Do you remember that?

23 THE INTERPRETER: Can counselor repeat it?

24 MR. BALAREZO: Specially designated narcotics  
25 trafficker.



Rosero - cross - Balarezo

2336

1 A Yes.

2 Q That's because OFAC targets, like you said yesterday,  
3 terrorists, right?

4 A I'm not certain whether they are terrorist but I know  
5 about money laundering and drug trafficking.

6 Q Right. And you were put onto it because you were a major  
7 narcotics trafficker?

8 A Because I was a drug trafficker.

9 Q Well, you weren't put on that list just because you were  
10 making \$100 a kilo when and if a load went through, were you?

11 MS. PARLOVECCHIO: Objection.

12 THE COURT: Sustained.

13 Q Now, do you know -- I asked you a little earlier if you  
14 knew, if you were a *testaferro* for Chupeta.

15 A I think after 2005, I was a *testaferro* for Chupeta.

16 Q And you know that a company by the name of La Hollanda,  
17 L-A, H-O-L-L-A-N-D-A, is a veterinary products company, right?

18 A No, it's --

19 Q Veterinary products?

20 THE INTERPRETER: The interpreter misheard. Sorry.

21 Q A veterinary products company.

22 THE INTERPRETER: Veterinary, sorry.

23 A Yes.

24 Q And you were at the head of that company, right?

25 A I was the owner.

Rosero - cross - Balarezo

2337

1 Q Actually, Chupeta was the owner, right?

2 A No.

3 Q Was that one of your legal businesses that you were  
4 trying to do?

5 A Yes.

6 Q Now, your being put on the OFAC list was a big deal, is  
7 that right? I think that's what you said yesterday.

8 A It caused a lot of problems for me, of course.

9 Q Right, because it basically says that you cannot use the  
10 financial system to conduct any business?

11 A Yes.

12 Q And you get no credit?

13 A No.

14 Q Your bank accounts are shut?

15 A Yes.

16 Q You can't do any bank transactions at all, correct?

17 A Yes.

18 Q And I think you called it the "*muerta civil*," civil  
19 death. Did I hear you right?

20 A Yes.

21 Q Now, you said at some point, you wrote a letter to the  
22 United States Government letting them know that you wanted to  
23 cooperate. Do you remember that?

24 A Yes.

25 Q And that's because you thought that there was some

Rosero - cross - Balarezo

2338

1 charges coming against you, correct?

2 A Yes.

3 Q And that's because you had been listed on that OFAC?

4 A No, due to some bad information that I had received from  
5 a person that was my contact in the United States.

6 Q Okay. So you had a bad contact, but you wrote a letter  
7 to the Department of Justice. Do you remember to whom?

8 A Not exactly. I don't remember.

9 Q Now, writing a letter to the government of the United  
10 States telling them that you want to cooperate for being a  
11 drug trafficker, that's a big step to take, isn't it?

12 A Yes.

13 Q Did you keep a copy of the letter?

14 A Yes, but I don't remember if I still have it or I've  
15 already destroyed it.

16 Q And during all these meetings with the prosecutors, you  
17 never gave them a copy?

18 A No.

19 Q Now, at some point, I believe you said in early 2009, you  
20 came to the United States?

21 A June 2009.

22 Q June. And you met with prosecutors, correct?

23 A Yes.

24 Q And that's when your cooperation with the United States  
25 government began?

Rosero - cross - Balarezo

2339

1 A Yes.

2 Q And as a result of that, that meeting and subsequent  
3 meetings, you entered into an agreement with the United  
4 States, the government, to cooperate with them, right?

5 A Yes.

6 MR. BALAREZO: Your Honor, if I can have this for  
7 the witness, Defense Exhibit 247 which is GRA-2.

8 THE COURT: Again, you have documents pushing up  
9 against the screen.

10 MR. BALAREZO: Okay.

11 THE COURT: There you go.

12 MS. PARLOVECCHIO: This is actually in evidence.

13 THE COURT: It is in evidence.

14 MR. PURPURA: I'll use mine because I've marked it  
15 up.

16 THE COURT: Okay.

17 Q You see that, sir?

18 A Yes.

19 Q And what is this?

20 MR. BALAREZO: Your Honor, if there's no  
21 objection --

22 A It is my cooperation agreement.

23 MS. PARLOVECCHIO: It's already in evidence,  
24 Your Honor.

25 THE COURT: Well, he wants to use his copy.

Rosero - cross - Balarezo

2340

1           We will use the government's copy, but you can use  
2 your markings for the examination.

3           MR. BALAREZO: Very well.

4       Q     And you see that you signed this agreement? That's your  
5 signature down here, is it not?

6       A     Yes.

7       Q     And you signed this on July 9, 2009?

8       A     Yes.

9       Q     So that's approximately now, what, nine years ago, over  
10 nine years ago?

11      A     Yes.

12      Q     And you did have charges but because you entered into  
13 this agreement, you pled guilty to some charges that were  
14 filed against you, right?

15      A     Yes.

16      Q     And as you can see on the exhibit, Count One that you  
17 pled to was an international distribution conspiracy, right?

18      A     Yes.

19      Q     And the maximum term that you can be sentenced to under  
20 that particular count is what?

21      A     (In English) Life.

22      Q     You need the interpreter for that?

23      A     No. You can tell me.

24      Q     Life?

25      A     Life.

Rosero - cross - Balarezo

2341

1 Q And you know from your conversations with lawyers that if  
2 you were to get life in the United States in the federal  
3 system, life means life, right?

4 A Yes.

5 Q Meaning that if you were to get a life sentence in your  
6 case, you would die in prison?

7 A Yes.

8 Q And, of course, you don't want to die in prison, do you?

9 A No.

10 Q And at the other end, there's a mandatory minimum term of  
11 imprisonment for your offense which is ten years, right?

12 A Yes.

13 Q Now, you don't want to do ten years either, do you?

14 A No.

15 Q In fact, you don't want to do any time, do you?

16 A No.

17 Q Page two of your cooperation agreement talks about a  
18 maximum fine of up to \$4 million.

19 A Yes.

20 Q You don't want to pay a \$4 million fine, do you?

21 A I don't have \$4 million.

22 Q Right. Other penalties: You could be deported or  
23 removed from the United States. Correct?

24 A Yes.

25 Q And you've been living in the United States since you

Rosero - cross - Balarezo

2342

1 entered into this cooperation agreement, right?

2 A Yes.

3 Q You don't want to be deported or removed back to  
4 Colombia, do you?

5 A No.

6 Q Count Two that you pled guilty to, conspiracy to launder  
7 money, you see that?

8 A Yes.

9 Q And you understand that for that particular count alone,  
10 you could get 20 years maximum?

11 A Yes.

12 Q And if you don't want to do life, you don't want to do  
13 20, right?

14 A No.

15 (Continued on next page.)

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Rosero - cross - Balarezo

2343

1 EXAMINATION CONTINUES

2 BY MR. BALAREZO:

3 Q And, of course, you could also get a fine of up to  
4 \$500,000 for the money laundering count alone?

5 A Yes.

6 Q And if you don't have \$4 million, you don't have 500,000?

7 A No.

8 Q Now, on direct examination you mentioned that you had  
9 been -- you had to complete a financial statement?

10 A Yes.

11 Q And that was a very long document that the Government  
12 gave you to fill out to list your assets, your accounts, your  
13 money, your cash -- those kinds of things, right?

14 A Yes.

15 MR. BALAREZO: And, Your Honor, for the witness  
16 only, Defense Exhibit 208-5, GRA-4.

17 Q Do you see that, sir?

18 A Yes.

19 Q And on page 29 -- excuse me, page 30 of that document,  
20 that you completed on July 5th, '09, is that your signature?

21 A Yes.

22 Q And when you completed this document, you turned it over  
23 to the Government?

24 A Yes.

25 Q Did you turn over any other financial documents to the

SAM

OCR

RMR

CRR

RPR



Rosero - cross - Balarezo

2344

1 Government or just this?

2 A As far as I remember, just this one.

3 Q Well, you would remember if you turned over more  
4 documents and you're giving them your whole financial status,  
5 right?

6 A Possibly.

7 Q And in this document, as I mentioned a little earlier,  
8 you included many things like bank accounts, right?

9 A Yes.

10 Q You didn't turn over any bank statements?

11 A No.

12 Q You disclosed that you had some properties that you owned  
13 in Mexico and in Colombia?

14 A Yes.

15 Q You didn't turn over any documents related to those homes  
16 to the Government, did you?

17 A No.

18 Q So, basically, you just wrote whatever you wanted in that  
19 document and turned it over and they didn't ask for anything  
20 else?

21 A I wrote the truth.

22 Q That's not what I asked you.

23 What I asked you is: You just wrote whatever you  
24 wanted on there, truth or not, and gave it to them and they  
25 didn't ask you anything else, right?

SAM

OCR

RMR

CRR

RPR

Rosero - cross - Balarezo

2345

1 MS. PARLOVECCHIO: Objection.

2 THE COURT: Overruled.

3 MR. BALAREZO: Can we get the reporter's help with  
4 the question now?

5 THE INTERPRETER: The interpreter has the question,  
6 the interpreter can repeat it.

7 (Question repeated by Interpreter.)

8 A I wrote the truth and that's what I handed over.

9 Q Exhibit 247 are the -- your cooperation agreement.

10 (Exhibit published.)

11 BY MR. BALAREZO:

12 Q The paragraph that's highlighted here, where you said  
13 that you agreed to furnish to the Office all documents and  
14 other materials that may be relevant to the investigation --  
15 do you see that?

16 A (No response.)

17 Q Of course, that are in your possession and control,  
18 right?

19 A Yes.

20 Q Didn't turn anything over?

21 A I would have to ask my attorney what happened with that.

22 Q I'm asking you, did you turn anything over?

23 A No, I didn't turn over anything.

24 Q Your cooperation agreement, paragraph 4, it says: The  
25 Office agrees that -- you know what the Office is, right?

SAM

OCR

RMR

CRR

RPR

Rosero - cross - Balarezo

2346

1 It's the Government, the prosecutors?

2 A The Government.

3 Q The prosecutors, right?

4 A Yes.

5 Q And what that agreement says: That no criminal charges  
6 will be brought against the defendant for his heretofore  
7 disclosed participation in criminal activity.

8 Right?

9 A Yes.

10 Q So, as long as you tell them about whatever you did, you  
11 are not going to get charged with that, is that what you  
12 understand that to be?

13 A Yes.

14 Q And, of course, as part of your cooperation agreement,  
15 you said it several times, you are here to tell the truth,  
16 right?

17 A Yes.

18 Q And if you were to be found to have lied here, you could  
19 be charged with what's called perjury?

20 A Yes.

21 Q And you are well aware that the people that would charge  
22 you with perjury, if they would ever charge you with perjury,  
23 are the prosecutors, right?

24 A Yes.

25 Q So, as long as you sing the song and dance the dance,

Rosero - cross - Balarezo

2347

1 you're fine?

2 MS. PARLOVECCHIO: Objection.

3 THE COURT: Sustained.

4 BY MR. BALAREZO:

5 Q Now, as part of your cooperation agreement and this  
6 financial agreement that you completed, you disclosed that you  
7 had tens of thousands of dollars in bank accounts, right?

8 A Tens of thousands of dollars?

9 Q Well, let me ask you this:

10 You disclosed that you had \$5,000 in a Bank of  
11 America account in Bal Harbour, Florida?

12 A Yes.

13 Q And you disclosed that you had a Bank of America account  
14 in Boca Raton, \$15,000?

15 A Yes.

16 Q And you also had an account in Mexico at Banamex for  
17 \$30,000?

18 A Yes.

19 Q And also at Bancomer in Mexico for \$8,000, right?

20 A Yes.

21 Q I am not good at numbers, but that comes up to about  
22 \$58,000?

23 A Okay.

24 Q Would you agree?

25 A I don't have an exact accounting here, and just like you,

SAM

OCR

RMR

CRR

RPR

Rosero - cross - Balarezo

2348

1 I'm not that good at math.

2 Q What's 5,000 plus 15,000?

3 A 20,000.

4 Q Plus 30,000?

5 A 50,000.

6 Q Plus 8,000?

7 A 58,000.

8 Q Not too complicated, right?

9 MS. PARLOVECCHIO: Objection.

10 THE COURT: Sustained. Sustained.

11 BY MR. BALAREZO:

12 Q Now, those are just the accounts that you listed in that  
13 form.

14 And, in fact, you listed one of those accounts, the  
15 one with \$30,000 in Mexico, was under that name of Juan Manuel  
16 Organista, one of those fake names that you used?

17 A Yes.

18 Q That doesn't include any cash you might have had lying  
19 around your house, any *caletas*, any jewelry, any of that kind  
20 of stuff, does it?

21 A Yes.

22 Q And, of course, because you weren't asked for any  
23 documents, and as far as you know the Government didn't even  
24 look into this --

25 MS. PARLOVECCHIO: Objection.

Rosero - cross - Balarezo

2349

1 THE COURT: Sustained.

2 BY MR. BALAREZO:

3 Q Now, you also listed properties.

4 A Yes.

5 Q You listed properties -- well, I forgot, Your Honor.

6 MR. BALAREZO: Is this in evidence? That's all  
7 right.

8 Q Do you recall on that particular document, the financial  
9 document, you were asked -- Question 32, you were asked to  
10 list cash over \$2,500 in which you, your spouse or any other  
11 member of your household has an interest directly or  
12 indirectly into.

13 Do you remember that?

14 A I don't remember. I'd like to have the document in my  
15 hands.

16 Q So would exhibiting for you Defense Exhibit 255, which is  
17 a financial statement, would that refresh your recollection?

18 A Yes.

19 Q Question 32, if the interpreter could read it.

20 (Interpreter reading.)

21 A Yes.

22 Q And what was your response to that particular question?

23 A I had that money.

24 Q What was the answer to the question?

25 A I had that money.

Rosero - cross - Balarezo

2350

1 Q Does it say "I had that money" there? What was your  
2 answer to that question?

3 A Excuse me, I'm confused. Can you clarify that for me?

4 Q I'll clarify it for you.

5 MR. BALAREZO: Your Honor, I move this document into  
6 evidence, Defense Exhibit Number --

7 MS. PARLOVECCHIO: Objection.

8 MR. BALAREZO: -- 255?

9 THE COURT: Sustained.

10 BY MR. BALAREZO:

11 Q You wrote down, as an answer, that you had 550 --

12 THE COURT: Mr. Balarezo, you have to let him finish  
13 interpreting.

14 MR. BALAREZO: I'm sorry, thank you.

15 THE COURT: Wait until you don't hear him speaking  
16 Spanish anymore.

17 MR. BALAREZO: It's hard. Go ahead.

18 THE COURT: He's done, but it overlapped.

19 THE INTERPRETER: Thank you, Judge.

20 MR. BALAREZO: I'm off the beat, sorry.

21 Q Now, what you said in response to that particular  
22 question was approximately \$550,000, yes or no?

23 A Yes.

24 Q And that was \$550,000 that you had?

25 A Yes.

SAM

OCR

RMR

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Rosero - cross - Balarezo

2351

1 Q And you did not turn that \$550,000 over to the  
2 Government, did you?

3 A No.

4 Q So you got to keep it, you got to use it, and you got to  
5 do whatever you wanted to do with it?

6 A Yes.

7 Q And, of course, by this time when you filled that out,  
8 they already knew you had been a drug trafficker, right?

9 A Yes.

10 Q And also, going back to those bank accounts with the  
11 \$58,000, the Government didn't seize those bank accounts, did  
12 it?

13 A No.

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15 (Continued on the following page.)

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Rosero - cross - Balarezo

2352

1 BY MR. BALAREZO: (Continuing.)

2 Q So you got to use that money however you wanted?

3 A Yes.

4 Q Now, as part of your financial disclosures you also told  
5 the Government that you had a property in Guadalajara that was  
6 valued at approximately \$400,000?

7 A Yes.

8 Q And you also let him know that you had a house in  
9 Colombia worth about \$180,000?

10 A Yes.

11 Q And you had a house in Cali, in Colombia that was worth  
12 with \$200,000?

13 A Yes.

14 Q And the Government never made any effort to try to seize  
15 or forfeit any of those properties; right?

16 A No.

17 Q And additionally you had an apartment in Puerto Vallarta  
18 in Mexico that was worth about \$438,000?

19 A Yes.

20 Q And the Government never tried to seize or forfeit that  
21 property; right?

22 A Yes.

23 Q They did try to forfeit it?

24 A I don't know. They didn't tell me anything.

25 Q So, this was signed on -- in July of 2009, nine years

Rosero - cross - Balarezo

2353

1 ago. As you sit here today did they freeze any of those bank  
2 accounts?

3 MS. PARLOVECCHIO: Objection.

4 THE COURT: Sustained.

5 BY MR. BALAREZO:

6 Q As of today, as you sit here today, are you aware that  
7 they're seeking to forfeit any of your properties?

8 A No.

9 THE COURT: Getting close Mr. Balarezo?

10 MR. BALAREZO: I'm trying.

11 BY MR. BALAREZO:

12 Q Now, as part of your -- now, you told the jury that so  
13 far you've only had to -- strike that.

14 After you pled guilty, you have had to forfeit some  
15 money; correct?

16 A Yes.

17 Q And that was a sum of \$100,000?

18 A Yes.

19 Q Now, with respect to some properties that you had in  
20 Mexico, do you recall telling the Government that properties  
21 that you had in Mexico were sold for approximately \$1.5  
22 million U.S. and that you were able to send that through bank  
23 transfers from Mexico to Colombia in your wife's name.

24 A Yes.

25 Q You didn't disclose that wire transfer of \$1.5 million in

Rosero - cross - Balarezo

2354

1 your financial disclosure form, did you?

2 A No.

3 Q Now, as part of your cooperation agreement you disclosed  
4 to the Government that you also had some vehicles?

5 A Yes.

6 Q And in 2009 I believe you had a -- a Toyota Sienna and a  
7 Toyota Land Cruiser?

8 A Yes.

9 Q And you had -- you got to keep those; right?

10 A Yes.

11 Q Are you still driving those?

12 A No.

13 Q You got some new cars along the way?

14 A Yes.

15 Q And the Government is not taking those away?

16 MS. PARLOVECCHIO: Objection.

17 THE COURT: Sustained.

18 BY MR. BALAREZO:

19 Q Are you aware if the Government is trying to seize or  
20 forfeit those vehicles?

21 MS. PARLOVECCHIO: Objection.

22 THE COURT: Sustained. Do you need a sidebar for  
23 some reason?

24 MS. PARLOVECCHIO: Yes.

25 MR. BALAREZO: No, that's fine, Your Honor.

Rosero - cross - Balarezo

2355

1 BY MR. BALAREZO:

2 Q You also had a BMW motorcycle at that time; correct?

3 A Yes.

4 Q Tell the jury, were you able to keep that motorcycle?

5 A Yes.

6 Q Now, you know from the nine years since you pled guilty  
7 you know what an S Visa is; correct?

8 A Yes.

9 Q And the S means there's something that you want?

10 A Yes.

11 Q For you, for your wife?

12 A Yes.

13 Q For your children?

14 A Yes.

15 Q And the S Visa is the mechanism by which if the  
16 Government can get it for you, you get to stay in the United  
17 States?

18 A Yes.

19 Q So although, according to your cooperation agreement, the  
20 penalty for pleading guilty to the conspiracy charge is  
21 deportation or removal, if you get that S Visa you're not  
22 going anywhere; right?

23 A If I get it, yes.

24 Q And of course you are hoping that they give it to you;  
25 right?

Rosero - cross - Balarezo

2356

1 A Yes.

2 Q Now without giving us specifics, you own some businesses  
3 now; right?

4 A I'm trying to be able to survive, yes.

5 Q And those businesses are doing well?

6 A No.

7 Q Aren't you expanding to Atlanta or Houston or something  
8 like that?

9 A No, I have no way to do that.

10 Q Now, you worked -- for 13 years you worked for Chupeta,  
11 yes?

12 A Yes.

13 Q You trafficked drugs for Chupeta?

14 A Yes.

15 Q You made money trafficking drugs for Chupeta?

16 A Yes.

17 Q Can you tell the jury, how many kilos of cocaine were you  
18 involved in sending, whether they made it where they were  
19 going or not?

20 A None.

21 Q You didn't participate in sending --

22 A No.

23 Q -- the 10,000 -- do you need the interpreter or do you  
24 want --

25 A Sending it, yes, but not as my own investment.

Rosero - cross - Balarezo

2357

1 Q Let me clarify the question. Were you involved in  
2 sending the 10,000 kilo load from Colombia to Mexico?

3 A Yes.

4 Q And there were many 10,000 kilo loads; right?

5 A Two.

6 Q And there was a 12,500 kilo load?

7 A Yes.

8 Q And there were other loads of thousands of kilos; right?

9 A Yes.

10 Q So if you just add up the Juanitas, you're talking about  
11 50,000 kilos of cocaine that you were involved in sending from  
12 Colombia to Mexico; right?

13 A Yes.

14 Q That you trafficked?

15 A Yes.

16 Q To make money?

17 A Yes.

18 Q And when you pled guilty -- when you came in and you pled  
19 guilty in front of another judge, notwithstanding all of that,  
20 the Government asked the judge to release you; correct?

21 A Yes.

22 Q Now, tell the jury, you didn't sleep in a jail cell last  
23 night; right?

24 A No.

25 Q You haven't been in solitary confinement for nine years?

Rosero - cross - Balarezo

2358

1 A No.

2 Q You haven't been prevented from contacting your wife?

3 A No.

4 Q You haven't been prohibited from hugging your kids?

5 MS. PARLOVECCHIO: Objection.

6 THE COURT: Was that an objection?

7 MS. PARLOVECCHIO: It was -- I don't know --

8 THE COURT: Sustained.

9 Enough. We get the point, Mr. Balarezo.

10 BY MR. BALAREZO:

11 Q Now, the bottom line is since you pled guilty nine years  
12 ago, you have been free; right?

13 A Yes.

14 Q You have not been sentenced yet?

15 A No.

16 Q Last question, very simple. Tell the jury how many days  
17 or nights or hours have you spent in jail?

18 MS. PARLOVECCHIO: Objection.

19 THE COURT: Asked and answered.

20 MR. BALAREZO: I haven't asked it.

21 THE COURT: You did, a few questions ago.

22 BY MR. BALAREZO:

23 Q Since the other federal judge released you at the  
24 Government's request, have you spent any time in prison or  
25 jail?

Rosero - redirect - Parlovecchio

2359

1 MS. PARLOVECCHIO: Objection.

2 THE COURT: I will allow it.

3 A No.

4 MR. BALAREZO: That's it, Your Honor. No further  
5 questions.

6 THE COURT: Can you finish redirect this afternoon?

7 MS. PARLOVECCHIO: I think so.

8 THE COURT: Okay, let's try.

9 REDIRECT EXAMINATION

10 BY MS. PARLOVECCHIO:

11 Q Mr. Rosero, you were asked some questions on  
12 cross-examination about your financial disclosures, do you  
13 recall those questions?

14 A Yes.

15 Q In addition to the \$100,000 forfeiture payment you made  
16 to the Government, could you also be required to pay a fine?

17 A No.

18 Q At sentencing could you be required to pay a fine?

19 A Yes, of course.

20 Q You were also asked some questions by Mr. Balarezo about  
21 a wire transfer.

22 A Yes.

23 Q That wire transfer from Mexico, did that happen before or  
24 after you filled out your financial disclosure in July 2009?

25 A One was before and one was after.



Rosero - redirect - Parlovecchio

2360

1 Q Now, Mr. Balarezo asked you some questions on  
2 cross-examination about shipments you did independently or a  
3 statement that you made to the Government about shipments you  
4 did independently with Sergio and Enrique Mira and you were  
5 trying to say something. What were you trying to say?

6 A The three of us worked for Mr. Juan Carlos Ramirez. We  
7 did nothing without him giving his approval. Whether he, at a  
8 certain given point, said to Sergio and to Enrique, work, it  
9 still meant that we had to be under his direction.

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11 (Continued on the following page.)  
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Rosero - redirect - Parlovecchio

2361

1 BY MS. PARLOVECCHIO: (Continuing)

2 Q Now, you were also asked some questions on  
3 cross-examination about statements you made to the government  
4 about the defendant's transporters in 2009. What did you tell  
5 the government about the defendant's transporters when you met  
6 with them in 2009?

7 A So what I said to the government when I saw them was that  
8 at the beginning, Mr. Guzman Loera used Mayo Zambada to, for  
9 the organization, for his transporting for the organization  
10 and later on when I met Mr. Guzman Loera in the mountains, he  
11 told me that from now on, the person that was going to do the  
12 pickups or the transportation, receiving, was going to be  
13 Mr. Arturo Guzman.

14 Q Arturo Guzman?

15 A Arturo Beltran.

16 THE INTERPRETER: Interpreter correction. "Arturo  
17 Beltran."

18 Q And who was Mayo Zambada's transporter in Chiapas?

19 A Marquitos.

20 Q You were also asked some questions on cross-examination  
21 about areas controlled by other leaders of the Sinaloa Cartel.  
22 Do you recall those questions?

23 A Yes.

24 Q What was your understanding of whether leaders of the  
25 Sinaloa Cartel shared territory within Mexico?

Rosero - redirect - Parlovecchio

2362

1 A My understanding was that even if somebody managed one  
2 area, that did not mean that the others couldn't ask for  
3 permission or ask for help but, in using that territory.

4 Q Now, you were also asked some questions on  
5 cross-examination about ledgers, drug ledgers. Do you recall  
6 those questions?

7 A Yes.

8 Q Did you review the ledgers that Juan Carlos Ramirez and  
9 Sergio Ramirez kept down in Colombia?

10 A No.

11 Q Were you familiar with the figures in those ledgers?

12 A Some of them, the ones I provided.

13 Q Were you familiar with all of the codes that they used in  
14 those ledgers down in Colombia?

15 A No, the codes were handled by the person who did the  
16 ledgers.

17 Q Do you know who created those ledgers?

18 A Juan Carlos' accountants.

19 Q Now, aside from the exhibits that you saw on the witness  
20 stand today, do you know has the government shown you any  
21 other evidence in this case?

22 A No.

23 Q Now, you were asked some questions on cross-examination  
24 about whether you saw gold bars or watches at the defendant's  
25 ranch. Do you recall those questions?

Rosero - redirect - Parlovecchio

2363

1 A Yes.

2 Q Now, you testified on direct examination that you did see  
3 something at the defendant's ranch with gold and jewels in it.  
4 Do you recall that?

5 A Yes, a rifle.

6 Q What kind of rifle?

7 A An AK-47 rifle.

8 Q So you saw a gold plated AK-47 with jewels?

9 A Yes.

10 Q And that was the defendant's, right?

11 A Yes.

12 Q Now, as you sit here today, do you know whether the  
13 government is going to file a 5K1 letter in your case?

14 A No.

15 Q What do you understand will happen if you didn't tell the  
16 truth to the jury today?

17 A I would be committing, committing the crime of perjury  
18 and I have no right to any benefit that could be given to me.

19 Q So could you go to jail if you lied today?

20 A Yes.

21 Q Would you be able to stay in the U.S. if you lied today?

22 A No.

23 Q And why do you need to stay in the United States?

24 MR. BALAREZO: Objection.

25 THE COURT: Overruled.

Rosero - redirect - Parlovecchio

2364

1 Q You may answer, sir.

2 A It's the only safe place that I believe to have for me,  
3 for myself and my children.

4 Q Why is it the only safe place?

5 A I consider that the safety offered to me by the United  
6 States to live here without anyone harming me, it is the only  
7 place where I can live.

8 Q Why is it that an S visa is an important thing for you?

9 MR. BALAREZO: Objection.

10 THE COURT: Overruled.

11 A The visa is important for me because it changes my status  
12 either in the United States, the one I have in the United  
13 States right now, and legalizes my situation in the United  
14 States.

15 Q Now, do you believe it's in your best interest to tell  
16 the truth or to lie to the jury today?

17 A To tell the truth.

18 Q Why is that?

19 A So I abide by my agreement which is the agreement I made  
20 which is to tell the truth and then also have the right to  
21 receive all the benefits that were promised to me.

22 MS. PARLOVECCHIO: One moment, Your Honor.

23 (Pause.)

24 MS. PARLOVECCHIO: No further questions for this  
25 witness.

Rosero - recross - Balarezo

2365

1 MR. BALAREZO: Two questions, Your Honor.

2 THE COURT: Two questions? Two.

3 MR. BALAREZO: Two. *Dos*.

4 THE COURT: Go ahead.

5 RECROSS-EXAMINATION

6 BY MR. BALAREZO:

7 Q Ms. Parlovecchio just asked you if you could go to jail  
8 for perjury. Do you remember that question?

9 A Yes.

10 Q In nine years, you haven't gone to jail for trafficking  
11 over 50,000 kilos, have you?

12 MS. PARLOVECCHIO: Objection.

13 THE COURT: Overruled.

14 A No.

15 (Continued on next page.)

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1 MR. BALAREZO: Thank you. Two.

2 THE COURT: Very rarely, ladies and gentlemen, when  
3 a lawyer says they have two questions, they ask two questions.

4 We are going to send you home -- I take it you are  
5 done, Ms. Parlovecchio?

6 MS. PARLOVECCHIO: I'm done.

7 THE COURT: We are going to send you home, ladies  
8 and gentlemen.

9 Please remember not to talk about the case with  
10 anybody. The deeper we get into the case, the more important  
11 that becomes although it has been important at all times.  
12 Please don't post anything, don't tweet any impressions, don't  
13 put anything on Facebook how you're sitting on this jury and  
14 have a restful evening. Stay away from media coverage if  
15 there is any of these proceedings.

16 We'll see you tomorrow morning at 9:30.

17 (Jury exits.)

18 THE COURT: Okay. Anything we need to talk about?

19 MS. PARLOVECCHIO: No, Your Honor.

20 THE COURT: Okay. 9:30 tomorrow. Have a good  
21 night.

22 MR. BALAREZO: Thank you, Your Honor.

23 (Matter adjourned to December 6, 2018 at 9:30 a.m.)  
24  
25

I N D E X

WITNESS

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E X H I B I T S

Government's Exhibit 1-G 2205

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